

ASHIQUE MUNEEER

MERCHANDISER | SALES MAN



ADDRESS

Dubai , United Arab Emirates



PHONE NUMBER

+971 581151955 (U.A.E)



EMAIL

ashique12aash@gmail.com



PERSONAL DETAILS

Date of birth

08/09/1998

Nationality

Indian

Visa status

Resident

Marital status

Single

EDUCATION

Higher Secondary Certificate
G.H.S.S Pullangode / Malapuram

S.S.L.C Certificate
GHSS Pullangode / Malapuram

KEY SKILLS

- Plan and execute displays
- Inventory management
- Product placement
- Price monitoring
- Customer service
- Promotion & Marketing
- Merchandise presentation
- Sales Analysis
- Suppliers order handling
- Driving skill

LANGUAGES

- English
- Hindi
- Malayalam
- Tamil

ACHIEVEMENTS

Holding valid UAE Driving License (manual)

LICENSE NO: - 4165295

CAREER OBJECTIVE

An enthusiastic self motivated individual with excellent interpersonal skills the ability to take responsibility & work as a team. Quality & customer focused with the drive to achieve results. I look forward to a career that would realize my own capacity, capability, experience and give me a satisfaction having fully realized my potentials.

WORK EXPERIENCE

FMCG Supervisor Grand Jabelali Mall / Dubai, U.A.E 2023 / Present

- Interpersonal and active listening.
- Problem-solving and critical thinking.
- Performance management.
- Develop business strategies to raise our customers' pool, expand store traffic and optimize profitability.
- Leadership and management.

FMCG In-Charge Grand Jabelali Mall / Dubai, U.A.E 2020-2022

Job Descriptions:

- Meet sales goals by training, motivating, mentoring and providing feedback to sales staff.
- Ensure high levels of customer's satisfaction through excellent service.
- Maintain outstanding store condition and visual merchandising standards
- Propose innovative ideas to increase market share.
- Working closely with buyers and other merchandisers to plan product ranges
- Be a shining example of well behavior and high performance.
- Additional store in charge duties as needed.

FMCG Salesman Grand Jabelali Mall

/ Dubai, U.A.E 2019- 1 Year

Job Descriptions:

- Acts as lead and provides guidance to merchandising team members that drive exceptional customer service and execution of operational tasks.
- Keeping in contact with existing customers in person and by phone.
- Agreeing sales, prices, contracts and payments.
- Meeting sales targets.
- Promoting new products and any special deals.
- Advising customers about delivery schedules and after-sales service.
- Recording orders and sending details to the sales office.
- Giving feedback on sales trends.

REFERENCE

*Reference available upon request

DECLARATION

I hereby declare that statements made above are true, complete and correct to the best of my knowledge and belief.

ASHIQUE MUNEEER