



PERSONAL INFO

PHONE: +919947405362

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EMAIL: aswinksasi007n@gmail.com

SKILLS

- ❖ BUSINESS OPERATIONS
- ❖ STORE SALES
- ❖ INVENTORY AUDIT
- ❖ ORDER MANAGEMENT
- ❖ CUSTOMER SERVICE
- ❖ DATA ANALYSIS
- ❖ FIORI - TABLEAU

SOFTWARE

- ✦ MICROSOFT EXCEL
- ✦ MICROSOFT POWER POINT
- ✦ SAP - CRM

LANGUAGES

- ENGLISH
- HINDI
- MALAYALAM

ASWIN KS

TERRITORY SALES EXECUTIVE

PROFILE

Dedicated Business Professional with Four years of experience in Sales and Business Operations in Telecom and FMCG Industry. Exposure in administration with a proven track record using excellent interpersonal and organizational skills to improve operational efficiency.

WORK EXPERIENCE

Bharati Airtel – TSE (Territory Sales Executive)

June 6 2022 - Present

Reliance Jio Infocomm Ltd- Sales Executive

March 2020– May 2022

- Managing sales and device service at Jio Point Stores

Sevana Curry Powder-Sales Cordinator

May 2018-June 2019

- Co-ordinating sales and distribution

Beena Iron Traders- Accountant

April 2017-April 2018

- Accounting of sales figures.

EDUCATION

University of Kerala

(2013 – 2016)

Graduation in B. Com Co-Operation

Diploma (2016-2017)

Diploma in Computer Applications

University of Kerala

(2011 – 2013)

Plus Two-Commerce

Higher Secondary Education

(2011)

Tenth grade

DETAILED JOB RESPONSIBILITIES

Bharati Airtel – TSE (Territory Sales Executive)

Location: Mavelikara, Kerala, India

Title: **TSM (Territory Sales Manager)**

Function: Team Management

Reporting to: Zonal Business Manager

Reliance Jio Infocomm Limited

Location: Mavelikara, Kerala, India

Title: Sales Executive

Function: Store Sales

Reporting to: The Jio Point Lead

Responsibilities:

- ✦ Responsible for store mobility sales and device sales.
- ✦ Driving Jio Customer Associates and Jio Sales Associates.
- ✦ Tele calling and Home Delivery support.

Sevana Curry Powder

Location: Malappuram, Kerala, India

Title: Sales Co-ordinator

Function: Team Leader

Reporting to: Managing Director

Responsibilities:

- ✦ Marketting sevana products.
- ✦ Co-ordinating sales team and ensuring sales targets.

Beena Iron Traders

Location: Kayamkulam, Kerala, India

Title: Accountant

Function: Data Accounting Reporting

to: Senior Deputy Manager

Responsibilities:

- ✦ Preparing accounts and tax returns.
- ✦ Monitoring budgets.
- ✦ Auditing and analysing financial performance.