

Ahmed Emara

Accountant

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Profile Summary

Proven leader in the mineral water industry, notably with Aqua Delta, where spearheaded strategies boosting sales and enhancing customer satisfaction. Expert in data analysis and negotiation, consistently exceeded targets through effective team management and innovative sales techniques. Achieved remarkable revenue growth by fostering key client relationships and implementing cost-saving measures.

Education

- **Bachelor of Commerce Tanta University (Egypt)**
Graduation year (2012)

Experience

➤ Branch Manager

AQUA DELTA for mineral water

Duration: [2020] – [2024]

Roles & Responsibilities

- Continuously monitored branch performance against key Performance indicators, taking corrective actions as needed to ensure objectives were met or exceeded.
- Managed and mentored a team of 46 employees over 4 years.
- Improved customer satisfaction ratings by enhancing service quality and resolving client issues promptly.
- Increased branch profitability and reduced costs by 15% by implementing cost-saving measures and streamlining operational processes.

➤ Branch Accountant

AQUA DELTA for mineral water

Duration: [2016] – [2020]

Roles & Responsibilities

- Improved inventory control procedures by conducting regular physical counts and reconciling results with accounting records.
- Managed payroll processing to ensure timely disbursement of employee salaries while adhering to company policies and legal requirements.
- Provided timely and accurate financial statements for senior management review, enhancing communication between departments.
- Increased financial accuracy by implementing and maintaining thorough accounting procedures.
- Developed customized financial reports for department heads, facilitating informed decision-making processes.
- Optimized expense tracking to identify cost-saving opportunities within the branch operations.
- Collaborated with cross-functional teams to streamline processes, improving overall branch performance.

- Reconciled accounts and reviewed expense data, net worth, and assets.
- Detected and corrected mistakes early on and implemented systems to avoid recurring issues.
- Used advanced software to prepare documents, reports.
- Completed daily cash functions like account tracking, payroll and wage allocations, budgeting, cash, and banking reconciliations.
- Prepared internal and regulatory financial reports, balance sheets and income statements.
- Performed banking, business administration and financial tasks to service for clients.
- Posting of receipts in SAP system.

➤ Branch Accountant

Nestlé Pure Life Egypt

Duration: [2014] – [2016]

Roles & Responsibilities

- Timely and accurate allocation of customer collections against the outstanding, preparing the reconciliation and highlighting any discrepancy.
- Handling the petty cash payments effectively for smooth operation of the branch.
- Continues review and follow up with the sales team on overdue amount of customers.
- Ensuring the settlement for the region is completed on a daily basis and any discrepancy is highlighted in time.
- Payment Collection & Daily banking
- Posting of receipts in ERP system.

SKILL SUMMARY

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|--------------------|---------------------------------|
| • Microsoft Office | • Peachtree Complete Accounting |
| • SAP Financial | • Excel Accounting budgeting |
| • ERP System | • Cost Accounting |
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SOFT SKILLS

- Analysis and decision-making Communication skills.
 - Negotiation and persuasion skills Problem-solving skills.
 - Adaptability to collaborate with global teams and meet business needs.
 - Advanced time management skills.
 - Strong leadership ability.
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Language

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| • Arabic (the native language) | • English (Good) |
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