

AADHIL SAMSUDEEN

Sales Associate

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AS

EXPERIENCE

09/2021 - 2024

Dubai

Sales Associate

Al kabayel trading center

- Upselling or encouraging customers to buy other products that may complement their needs
- Checking and maintaining inventory of products
- Learning as much as you can about a product so you can answer customer questions
- Helping with marketing campaigns, loyalty programs, and store promotions
- Creating displays and hanging signs
- Processing customer payments at a cash register
- Wrapping, packaging, or bagging purchased products
- Promoting sales and new products
- Stocking shelves with new inventory
- Processing returns and exchanges

01/2021 - 09/2021

Vavuniya, Srilanka

Cashier & Sales Associate

Cargills Ceylon

- Welcome customers and assist with any questions they may have
- Accurately process payments (cash, credit, debit) and issue receipts
- Maintain an organized, clean checkout area and manage daily housekeeping tasks
- Provide product information and help customers locate specific items
- Balance cash drawer at the end of each shift, ensuring accuracy
- Assist with restocking shelves and arranging displays as needed
- Contribute to team efforts by supporting other store areas as required

01/2020 - 12/2020

Vavuniya, Srilanka

Sales Associate

Star Fashion

- Maintain brand and operational standards (visual, cleanliness)
- Understands the cultures and ensures compliance with all Values & Behaviors, store operational standards
- Displays a "customer first" mindset at all times
- Assists customers in finding out-of-stock items via catalog or on line, by using back-order capability, or by finding substitutions for out-of-stock items (understands and leverages in-store kiosk
- Possesses a strong character/ethical core - distinctly knows the difference between doing what is right vs
- Engage with customers in our stores, from assessing the customers' needs to offering assistance whenever needed
- Be flexible in performing a variety of dutiesIntroducing our products to the clients
- Giving advice about fashion and trends
- Helping with visual merchandising tasks

EDUCATION

01/2017 - 08/2019

Vavuniya, Sri Lanka

G.C.E Advanced Level

Vavuniya TMMV

- Note key learnings, experience and skills gained relevant to the job.

01/2016 - 12/2016

Nuwara Eliya, Sri Lanka

G.C.E Ordinary Level

Ragala High School

SUMMARY

Resourceful sales associate with 4 years of experience providing differentiated customer service in fast-paced retail settings. Known for quickly building relationships with customers to understand their needs and recommend products. Develop good working relationships with colleagues and always willing to jump in wherever needed to ensure smooth store operations. Skilled with POS systems, order management systems, and CRM software.

TRAINING / COURSES

Electrician

Vacational Training Authority

LANGUAGES

English
Proficient



Hindi
Proficient



Tamil
Native



SKILLS

Product Knowledge	Customer Service	Problem Solving	Time Management	Flexibility	Team Player	Communication
Multi Tasking	Sales & Marketing	Attention To Details	Leadership	Industry Knowledge		