

Abdalhmed helmy

Sales Marketing Representative

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🏠 Sharjah city, UAE

Profile Summary

I am Sales with experience in building customer relationships, achieving sales targets, and increasing revenue. Skilled in negotiation, analyzing customer needs, and providing solutions that enhance customer satisfaction and loyalty. Excellent communication and customer service skills with the ability to work within a team and achieve desired results

Skills

- ✓ Sales Process Management & Negotiation
- ✓ Achieving Sales Targets
- ✓ Market Needs Analysis
- ✓ Persuasion & Communication Skills
- ✓ CRM Software & Data Management
- ✓ Promotional Presentations & Sales Pitches
- ✓ Working Under Pressure & Problem-Solving

Education

[Bachelor of Administrative Information Systems] - [Higher Institute of Computer and Information Systems] - [2023]

Courses & Training

Advanced Sales and Negotiation Course

[International group For Training Services]

[2018]

Customer Service Course [International group

For Training Services]

[2018]

Work Experience

Sales Representative - [Real Estate

Development] [2019] - [2021]

[40]% of sales targets were achieved during the work period.

Sales Representative - [Trust Real Estate

Marketing] [2022] - [2024]

[70]% of sales targets were achieved During the work period.

Sales Representative - [Al-Abraj for Urban

Investment] [2023] - [2024]

[80]% of sales targets were achieved during the work period.

Languages

Arabic: Excellent

English: Good