# Abdul Razak Akbar

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# **PROFILE SUMMARY**

A results-driven and Experienced Store In charge. Proficient in managing inventory, organizing materials, and supporting shop floor operations. Skilled in maintaining accurate records, assisting with material handling, and ensuring a well-maintained and organized warehouse. Dedicated to supporting production efficiency and meeting project deadlines in a fabrication environment.

### **EXPERIENCE**

#### Union Trade Sons Est., Saudi Arabia

Designation: Senior Store In charge

- Oversees receipt and verification of incoming shipments, storage, and issuance of materials in compliance with company procedures and safety regulations.
- + Conducting regular inventory audits to maintain accurate stock levels and prevent discrepancies.
- Communicating the results of inventory reviews to manager, collaborates with manager to schedule future shipments
- + Ensuring orderly storage of incoming shipments and finished goods, maintains detailed records of available products and their storage locations.
- Implementing efficient storage solutions to maximize space utilization and facilitate easy access to inventory items.
- Coordinating with purchasing and procurement teams to ensure timely replenishment of stock and minimize stockouts.
- + Collaborating with other departments to fulfill material requisitions and support production schedules

#### Othman Yousuf Al Yousuf Est., Saudi Arabia

Designation: Store In-charge

- + Managed day-to-day store operations, ensuring efficient customer service and sales growth
- + Supervised and trained a team of 10 sales associates, cashiers, and support staff
- + Maintained high levels of customer satisfaction, resolving complaints and ensuring excellent service
- + Controlled inventory levels, ordered merchandise, and minimized stock discrepancies
- + Achieved sales targets through effective promotions, visual merchandising, and team motivation
- + Ensured accurate cash handling, managed floats, and balanced tills
- + Implemented store security and safety protocols, reporting incidents and maintaining a safe environment
- + Analyzed sales data, compiled reports, and provided insights to improve store performance
- + Maintained attractive store displays, including window displays and in-store promotions



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May 2022 - Nov 2023

Sep 2018 – April 2022

#### Weishen Industrial Services Pvt. Ltd., Singapore

Designation: Store In-charge

April 2014 – Aug 2018

- Managed store opening and closing procedures
- Coordinated visual merchandising and window displays
- + Conducted employee performance evaluations and training
- Maintained accurate inventory records and controlled stock levels
- + Implemented customer service standards and handled customer complaints
- + Supervised cash handling and managed store budgets
- + Ensured compliance with company policies and procedures
- + Analyzed sales data and implemented sales growth strategies
- Maintained store appearance and ensured a safe working environment
- + Managed employee schedules and absences
- + Implemented loss prevention strategies and investigated incidents

# **TECHNICAL SKILLS**

- Inventory Management
- ✤ Market Research & Analysis
- Technical Documentation and Presentation

#### **STRENGTHS**

- Entrepreneurial Skills
- Design Thinking
- Decision making and leadership skills
- ✤ Team player and motivator
- Meeting deadlines and being optimistic
- Negotiation Skills

## **PERSONAL PROFILE**

Father's Name	:	Akbar
DOB	:	16-11-1991
Nationality	:	INDIAN
Marital Status	:	Married
Languages Known	:	Hindi, English, Arabic, Urdu, Tamil, Malayalam

PLACE : DUBAI DATE : 04-10-2024 (Abdul Razak Akbar) Signature