

Personal Information

Mail:abdulsamer7222@g

mail.com

Contact No: 971 569766249

Visa Status: Visit

(2Months)

28th April - 26th June

Nationality: Indian

Languages Known:

English

Hindi

Telugu

Hobbies:

Reading about new Tech

Academic Qualification

GALAXY VOCATIONAL COLLEGE

(Board of Imtermediate)
Science & Computers
Hyderabad, India
Aug 2016- July 2018

Boston Mission High School

(SSC)
Science & Computers
Hyderabad, India
Aug 2016- July 2018

ABDUL SAMEER

SALES EXECUTIVE

Results-driven Sales Team Leader with 2 years of experience in managingand motivating high-performing sales teams. Demonstrates exceptionalleadership skills, strong communication abilities, and a keen focus onachievingsales targets, Adept atimplementing strategic sales plans, analyzing market trends, and fostering long-term client relationships to drive business growth and success.

Experience

Pai International Electronics Ltd (May 2022- Feb 2024)

(Teamleader)
Roles and Responsibilites

- leadership and communication skills
- interest in and understanding of the industry – often a technology-related one
- the ability to research and keep on top of industry developments
- influencing and negotiation skills
- aptitude for time management and organisation
- · problem-solving ability.
- helping the sales promoters to reach targets

Vivo Mobiles

(Oct 2020 - Apr 2022)

(Sales Promoter)
Roles and Responsibilites

- meeting with clients virtually or during sales visits
- · demonstrating and presenting products
- establishing new business
- · maintaining accurate records
- attending trade exhibitions, conferences and meetings
- reviewing sales performance
- · negotiating contracts and packages
- working towards monthly or annual targets.

Technical Skills

MS Office