



ABDUL QUADIR

SALES EXECUTIVE

+971561015312

Abqsaify52@gmail.com

EDUCATION

SENIOR SECONDARY

HIGHER SECONDARY

ST. GEORGE CO-ED
SCHOOL BHOPAL

TECHNICAL SKILLS

- Lead Generation
- Sales Negotiation
- Pipeline Management
- Closing Sales Deals
- Negotiation
- Team Collaboration
- Relationship Building
- Sales Strategy Development
- Multilingual Proficiency

PROFESSIONAL OVERVIEW

Results-oriented Sales Executive with 10 years of experience in driving revenue growth, building client relationships, and exceeding sales targets. Proven ability to manage end-to-end sales cycles and deliver exceptional customer experiences. Identify and capitalized on new market opportunities, leading to a increase in market share.

WORK EXPERIENCE

Sales Executive

SAIFY GARMENTS | 2012 – present

- Assisted customers in selecting garments by providing personalized recommendations based on preferences, budget, and trends.
- Managed inventory levels to ensure availability of popular items, reducing stockouts.
- Upsold and cross-sold products, increasing average purchase value.
- Maintained a clean and organized display, resulting in improved customer experience and increased foot traffic.
- Handled cash and card transactions, ensuring accuracy and compliance with store policies.
- Built lasting relationships with repeat customers, contributing to a increase in customer retention.