



Abdulrahman Yasein Muhammed

U.A.E

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Objective

Sales Representative with 4+ years of experience, driven to succeed and customer focused with experience in problem solving skills, attention to detail and customer relationship management. Seeking an opportunity to leverage his sales and persuasion expertise to exceed sales goals and convert prospects into repeat customers in a challenging workplace.

Experience

- Al-malakiaa cars** 15/7/2024 -
Salesperson
 - Receive customers and provide effective sales consultations.
 - Analyze customer needs and provide accurate information about products and services.
 - Conduct vehicle demonstration tours and explain features technology.
 - Managing administrative operations related to sales.
- Al Arabiya Group (FOR HOME APPLIANCES AND HOME FURNITURE)** 1/2023 - 3/2024
Salesperson
 - Receive customers in the store and answer their inquiries about various products.
 - Preparing invoices, completing payment, and delivering products to customers or arranging delivery.
 - I was able to achieve the target for 6 consecutive months to building a strong customer base and changing the marketing policy for the product.
 - Build a good customer base to explore cross-selling and up-selling opportunities.
 - Collect customer feedback on products and services to improve performance,Collecting customer feedback on products and services to improve performance, which contributed to increasing the monthly sales of the showroom.
- Town Team Men's Clothing** 6/2019 - 11/2021
Salesperson
 - Greeting and Assisting Customers Greeting and directing customers through the store, answering their questions.
 - Branch sales increased by 20% in the first quarter.
 - Assisting with Clothing Selection Providing personalized advice to customers in selecting clothing that best suits their body type and style.

Education

- Suez University - Egypt** 2021
Bachelor Degree - Department Accounting
Good

Skills

- Problem solving
- Relationship building
- Time management
- Product knowledge
- Active listening
- Communication skills
- Sales strategies

- Constant curiosity

Technical Skills

- Received Microsoft Office course.
- English language course
- Effective communication
- ICDL course.
- Customer service course.

Languages

- Arabic: Native tongue.
- English: Very good

Personal Details

- Date of Birth : 1/10/1999
- Nationality : Egyptian