ABHAY MIRDHWAL

Marketing Manager

Oversee the planning and execution of marketing campaigns for a company. This includes working with the sales, digital marketing, and creative teams. +91 8890710816, +91 7424922151

Sagar Vihar Colony, Vaishali Nagar, Ajmer, Rajasthan India(305001)

WORK EXPERIENCE

Marketing Manager

Jaysons Multi Trade Industries, Senegal

02/2024 - Present Achievements/Tasks

- Oversee the planning and execution of marketing campaigns for a company. This includes working with the sales, digital marketing, and creative teams.
- Build relationships with customers and communicate with them.
- Keep customer databases updated and secured.
- Evaluate the effectiveness of marketing campaigns by choosing the appropriate digital and offline data sources.
- Responsible for Giving Guidance to team for using software and SOP's.

Sales Area Head

Satguru Overseas, West Africa

2021-2024

Achievements/Tasks

- Developed both long term strategic vision and strategy for team and managed day to day sales operation.
- Resolved customer issues quickly to close deals and boost client satisfaction.
- Develop and implemented a new sales strategy that resulted in a 40% increase in annual revenue with the first year.

Head of orders DepartmentAmazon World Trade Centre, Bangalore

2019 - 2021

Achievements/Tasks

- Providing guidance, support, and development opportunities to the team
- Establishing and monitoring team goals, performance metrics, and key performance indicators (KPIs)
- Working effectively in a team and independently to solve problems

SKILLS

Excellent interpersonal and communication skills – friendly, diplomatic and assertive when required

Self motivated team player, with excellent confidence & commitment.

Strong sense of need for achievement of goals and successes

Always have positive attitude towards goals

Adopting New Things Quickly.

Always Ready to Lead from the Front and Take a initiative.

Positive Attitude in Every Situation

Hardworking, Supportive, Sincere, Responsible

ACHIEVEMENT

Best Team Supporter Award (2020)

4 Time Gold Medalist in National Taekwondo

LANGUAGES

Hindi English
French Wolof

TECHNICAL SKILLS

MS –Office Internet

Knowledge of Coding Languages Also

Tally

INTEREST

Online Surfing for Gadgets and Technology

Explore Adventures Things

Listing Songs and Singing

Reading Inspirational Books

EDUCATION

B.A(Business Administration)Mohan Lal Sukhadiya University

2016 - 2019

Personal Details

Name : Abhay Mirdhwal Father's Name : Mukesh Mirdhwal DOB : 22 Aug 2000

Marital Status : Single

Contact No. : 8890710816

Nationality : Indian

DECLARATION:

I hereby informed that all the details as Furnished above are true, thanking you and waiting for your favorable reply.

(Abhay Mirdhwal)