



# ABHIMANYU PARMAR

Sourcing Analyst

## PROFILE

Organized Supply Chain Analyst skilled in assessing client needs and cultivating compelling solutions. Well-trained decision-maker with focused attention on detail and drive to manage order flows with expert precision. Offering exemplary client relationship and support skills.

## CONTACT

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8628042144

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## SKILLS

- Strategic Sourcing
- Data Analytics
- Supply Chain Optimization
- Cost Analysis
- Supplier Relationship Management
- Spend Analysis
- Purchasing
- Price negotiations

## CERTIFICATIONS

- AI Tools Workshop by Be10X
- Industrial Entrepreneurship Program by HP Govt

## EDUCATION

**Ramachandran International Institute of Management, Pune**

October 2021 – August 2023

Master Of Business Administration: Marketing

**GGDSD College, Palampur**

July 2018 – June 2021

Bachelors of Commerce

**Excel Net Computers Education Center (Under NCT Govt. of Delhi)**

Oct 2018 – Dec 2019

MDCIM

## WORK EXPERIENCE

July 2023-Current

**Sourcing Analyst, GEP Worldwide, Mumbai**

- Achieved cost savings by identifying and negotiating with new suppliers.
- Streamlined procurement processes for improved efficiency and reduced lead times.
- Reduced supply chain risks by diversifying supplier base and monitoring their performance.
- Developed strong relationships with key suppliers, resulting in better pricing and service levels.
- Conducted comprehensive market research to identify new sourcing opportunities and emerging trends.

May 2022 July 2022

**Business Development Executive Intern, Pune Realty, Pune**

- Enhanced client relationships by conducting research and identifying key business opportunities.
- Assisted in the development of sales strategies for increased revenue generation.
- Analyzed market trends to identify new business prospects and expansion opportunities.
- Spearheaded competitive analysis, understanding industry dynamics and adjusting tactics accordingly.