



# ABHISHEK RAJAN KOOLIVATHUKKAL

Having worked in global environments with significant exposure in the Merchandiser, I am interested in a profile that will give me an opportunity to leverage my expertise in Salesman & Merchandiser in a wider end-to-end perspective and thereby looking at my professional growth and mutually contributing to the goals of the organization.

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📍 Sharjah, Muwaila, Willing to relocate.

## WORK EXPERIENCE

### MERCHANDISER

#### AL MARAI EMIRATES COMPANY LLC

08/2023 - 11/2024

UAE, Abudhabi

##### Achievements/Tasks

- Merchandising is any practice which contributes to the sale of **products** to a retail **consumer**. At a retail in-store level, merchandising refers to displaying products that are for sale in a creative way that entices customers to purchase more items or products. A Merchandiser handles a store's inventory levels and product displays. Their main duties include submitting warehouse inventory reports, clearing any unwanted products from displays and monitoring the sales performances of products.

### SECURITY GUARD

#### Carrefour, UAE

##### Achievements/Tasks

- Obtains help by sounding alarm and Monitoring people entering the Mall, and provide assistance in case of any.
- Prevents losses and damage by reporting irregularities; informing violators of policy and procedures; restraining trespassers.
- Controls traffic by directing drivers.

### Store keeper & warehouse Operator

#### Al Futtaim Group (Logistics Division), UAE

##### Achievements/Tasks

- Keeping the shipment in the store safely using RTT key and Receive, unload, and shelve supplies
- Maintain receipts, records, and withdrawals of the stockroom
- Ensure adequate record keeping and manage all documentation to confirm proper stock levels and maintain inventory control.
- Perform other stock-related duties, including returning, packing, pricing, and labeling supplies

### Sales consultant

#### T V Sundaram Iyengar & sons pvt ltd (Renault)

##### Achievements/Tasks

- Promote and drive sales of new vehicles/car and Manage the daily sales prospecting
- Participate in the road – shows, sales activities, and launching events
- Comply with the company's guidelines and procedures
- Achieve individual sales targets and contribute to the branch sales target
- Provide a consistently high level and memorable customer service

## SKILLS

Self motivated

Result Oriented

Leadership skill

Confidence

Communication

Positive Approach

Decision Making

Punctuality

Conflict Resolution

## EDUCATION

### Diploma in Automobile Engineering

- Universal College, Edatt

### Plus Two Commerce

- UP Board of Examination

### SSLC

- Kerala State Board of Examination

## VISA STATUS

Visiting Visa - Expiry Aug 2025

### UAE Manuel Light Vehicle Driving Licence

(05/2023 - 05/2030)

## LANGUAGES

English



Hindi



Malayalam



Tamil



## DECLARATION

I hereby declare that, the above provided information are true And best of my knowledge.