

CONTACT

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PERSONAL DETAILS

- ✓ Date of Birth: 31/8/1982.
- ✓ Marital Status: Married.
- ✓ Nationality: Indian.
- ✓ Languages: English, Hindi, and Marathi.

ABOUT ME

- ✓ **Administration, Management, Supervision, Customer Service, Hospitality, Marketing, Operation, and Sales.**

EXPERIENCE

26 June 2022 - Till Date

S A G LOGISTIC SERVICES LLC (UAE).

Customer Service, Sales Coordinator, Operation, (SEA, AIR, and LAND).

- ✓ Dealing in Import, export, transport, and clearance.
- ✓ Coordinating with customers to fulfill their needs by providing them with smooth delivery services.
- ✓ Coordination with vendors for customer satisfaction along with maximizing company profit.
- ✓ Checking import/ export documentation to determine cargo contents and classifying goods into different fees as per the products category, size, quantity, and point of delivery.
- ✓ Collection of documentation from customers and timely submission of all the appropriate paperwork to vendors for accurate transparency of delivery.
- ✓ Arranging the specialized labor and transport to clear goods quickly in order to save money and time.
- ✓ Responding to emails and queries on a day-to-day basis.
- ✓ Assisting the customers with documentation and clearance formalities.
- ✓ Attending Customer Queries and floating the inquiries to the vendors.
- ✓ Collect quotation, add profit submitted to customer.
- ✓ Conversing with the customer etc.
- ✓ Informing the vendor to collect the shipment and complete the job till the end.

April 2013 – Dec 2021

GAKSUNG WORLD INDIA PVT LTD.

- ✓ A South Korean Multinational Company) (Distributor and Zonal Manager).
- ✓ Managing the entire distributorship.

- ✓ Managing and guidance of the **FRANCHISE OWNERS AND AREA MANAGERS** for ease of doing business.
- ✓ Visits, Training, and Meetings with franchise owners /Staff and area managers.
- ✓ Personally, meeting the customers to resolve their queries along with building company trust.
- ✓ Weekly and monthly reporting to the HQ.
- ✓ Taking up sales targets and planning to achieve them through teamwork.
- ✓ A professional leadership quality to maintain the company's standard.

Nov 2010 – March 2013

VIGEN INDIA PVT LTD.

- ✓ A South Korean Health Multinational Company. (Distributor and Area Manager).
- ✓ Managing the entire distributorship.
- ✓ Managing and guidance of the **FRANCHISE OWNERS** for ease of doing business Visits, Training, and Meetings with franchise owners /Staff and area managers.
- ✓ Personally, meeting the customers to resolve their queries along with building company trust.
- ✓ Weekly and monthly reporting to the HQ.
- ✓ Taking up sales targets and planning to achieve them through teamwork.
- ✓ A professional leadership quality to maintain the company's standard.

Sep 2008 - Oct 2010

CERAGEM WORLD INDIA PVT LTD.

- ✓ A South Korean Multinational Company. (Distributor).
- ✓ Managing the entire distributorship.
- ✓ Managing and guiding the staff for ease of doing business.
- ✓ Visits, Training, and Meetings with other franchise owners /Staff and area managers to gain knowledge.
- ✓ Personally, meeting the customers to resolve their queries along with building company trust.
- ✓ Weekly and monthly reporting to the area manager.
- ✓ Taking up sales targets and planning to achieve them through teamwork.
- ✓ A professional leadership quality to maintain the company's standard.

EDUCATION

Nov 2021

E-CONNECT

Computer (Advance MS Office)

A+

Feb 2008

Maharashtra State Board of Secondary and Higher Secondary Education, Pune
12th.

March 2000

Maharashtra State Board of Secondary and Higher Secondary Education, Pune
10th

OBJECTIVE

Willing to work in an environment that allows me to utilize my skills, experience, and knowledge appropriate for the **BEST RESULT OF THE ORGANISATION.**