

ADARSH N

VAN SALES MAN,

CONTACT DETAILS

971551009619 Al Nahda, Dubai

PERSONAL DETAILS

Nationality : Indian

DOB : Male

Marital Status : Married

Visa Status : Resident

UAE Driving License: 4498105

EDUCATION DETAILS

- MBA HR Sikkim Manipal University 2014
- Bachelors of Arts(Hindi & History) Calicut University 2009

KNOWLEDGE & SKILLS

- Excellence in MS Office, Tally 7.2
- Sensitive and understanding
- Patience and ability to remain calm in stressful situations
- Good Interpersonal skills
- Good Communicational skill
- The ability to work well with others

LANGUAGES KNOWN

English

Malayalam

Hindi

Tamil

Career Objective

To seek a young dynamic and self-motivated, dedicated to a challenging position, where my potentiality can be exploited and improved by providing wide exposure, sufficient responsibilities, independence of thought and an opportunity to improve my knowledge.

Experience

BENITO THAI, DUBAI- AJMAN, MAY 2023 - Present **VAN SALESMAN**

- Establish and maintain strong customer relationships
- Follow sales route diligently, Checking stocks properly.
- Coordinating sales efforts with marketing programs.
- Maintain vehicle in proper condition every day.
- Promoting new product to clients, and taking orders.
- Collect money from clients, and hand over to company accounts section.
- Preparing, updating, and maintaining sales report every day.
- Completing paperwork related to transaction.
- Meeting monthly and yearly sales targets.
- Undertaking the delivery of purchase order.
- Promote and sell a company's offering to customers.

HAPPY DEAL SUPERMARKET, DUBAI **SALES SUPERVISOR**

APR 2021 – APR 2023

- Develop and achieve or exceed the sales volume.
- Handle customer queries and complaints.
- Arranging sales training to sales executives.
- Design and arranging store disply.
- Analyzing daily sales reports to improve business.

TIME HOUSE, DUBAI **SALES IN CHARGE**

FEB 2018 - MAR 2020

- Build business by identifying and selling prospects, maintaining relationship.
- Sells products by establishing contact and developing relationships prospect.
- Recommending solutions Prepares report by collecting, analysing and summarizing information.