Mohd Adil Qureshi

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**CAREER OBJECTIVE**

Seeking a position in HR and Marketing where in I can utilize my work experience and internship exposure, communication skills to build a strong network for achieving a higher market penetration level.

# EDUCATIONAL QUALIFICATION

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| --- | --- | --- | --- | --- |
| **QUALIFICATION** | **INSTITUTION** | **UNIVERSITY /**  **BOARD** | **CGPA /**  **PERCENTAG**  **E** | **SESSION** |
| M.B.A  HR&Marketing | IPER Bhopal | Barkatullah  University,Bhopal | 70% | 2016-18 |
| BA  (management) | BSSS Bhopal | Barkatullah  University,Bhopal | 63% | 2013-16 |
| Higher Secondary | St. Joseph's convent school | CBSE Board | 66% | 2012-13 |
| High School | St. Joseph's convent school | CBSE Board | 63% | 2010-11 |

# WORK / INTERNSHIP DETAILS

Worked for **Mehak Hujj Umrah Tours** and **Travels, as HR Assistant since 2021-june2023.**

Worked for **Reliance jio digital store** as a sales associate. 2019-20.

Worked for LA Venture(tiles and marbels) as a sales associate.

Worked for **Herbal care India** as a sales officer in Bhopal region.

Intern customers service associate in **Pantaloons Retail Store** [50 days (10 may to 30 June),

Summer-2017]

* Garnered hands-on-experience in promoting new services for customers.
* Influencing the customers for exciting offers on various brands. ● After sales service for the customers.

Sales Internship in **ROADPOINT INNOVATION (GPS)** [ 25 days,(06 Oct to 25 Oct 2016) winter- 2016 ]

▪ Garnered hands-on-experience & exposure to managing and promotion of the product.

▪ Also learnt the basics to deal with the customers to generate their interest towards the product.

**SKILLS**

* Have excellent skills of Ms office.
* Good communication skills with ability to generate sales leads.
* Innovative ideas to set up new marketing opportunities.
* New and fresh thoughts to expand the marketing network through Internet, press, media and campaigning.
* Knowledge of advertising activity as a part of marketing strategy.
* Public speaking ability to promote the products on business conferences and seminars. - Effective time-management with target oriented approach.

**CERTIFICATES&ACHIEVEMENTS**

**Academics:**

Certificate of Cambridge university for business english (ESOL).

Certificate of Odessy A NATIONAL level management fest at BSSS. Certification course in Ms Office from Bhopal Institute of Proffesional Studies.

**Cultural Fest :**

Certificate of member of **Iper Reflextion** Management fest..

Certificate of coordinator of fasion show at iper reflextion management fest. Certificate of participation in Abhiyaan series at Iper.

**Sports:**

Participated at **SGFI** state level Football tournaments.

Participated in cluster level Football tournaments.

Certificate of participation in Cricket in Abhiyaan series At Iper

**PERSONAL DETAILS**

DOB : 15-May-1994

Gender : Male

Nationality : Indian

Languages known : English, Hindi, Urdu

Address: camel track road, digdaga,Ras-al-Khamah Father’s Name : Mohd. Akram Qureshi

# DECLARATION

I hereby declare that the above information is true.

**MOHD ADIL QURESHI**