

Muhammad Adnan

Sales Specialist

I'm a Sales specialist of experience working in consumer industry, providing valuable expertise in sales and customer service to develop the business.



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Dubai, United Arab Emirates 📍

(UAE Driving License Holder)

WORK EXPERIENCE

MASAFI CO LLC

MARKET SALESPERSON

Current Job

Dubai, UAE

Achievements/Tasks

- Be responsible for all aspects of servicing and merchandising within assigned accounts.
- Build positive relationships and effective partnership with the ultimate decision maker in all assigned accounts.
- Have extensive knowledge of the brands and knowing in-depth features and benefits of each compare to the competition.
- Merchandising and building product displays.
- Planning executive and the sales strategy, and the customer and the account strategies within the territory



SKILLS

Sales

Marketing

Customer Service

Visual Merchandising

Time Management

LANGUAGES

English

Full Professional Proficiency

Arabic

Full Professional Proficiency

Hindi

Full Professional Proficiency

Urdu

Full Professional Proficiency

ANSAR GROUP OF COMPANIES

SALESMAN CUM SUPPORT DRIVER

2 years

Dubai, UAE

Achievements/Tasks

- Greet customers and as a certain what each customer wants to need.
- Maintain knowledge of current sales and promotions, policies regarding payment and exchanges.
- Compute sales prices, total purchases and receive and process cash or credit payments.
- Meeting and dealing with new and existing suppliers regarding new items or even promotional items and responsible for discounts to be offered by the vendors.
- Maintaining strong relation with vendors.
- Practice safe driving habits. Follow all state and national safety regulations and standards.
- Follow schedules and rerouting in a timely manner when faced with traffic or congestion.
- Keep interior of vehicle clean of debris and clutter.



IFFCO LLC (UAE)

GENERAL STORE KEEPER (Emirates National Poultry Farms)

2 years

Dubai, UAE

Achievements/Tasks

- Receiver of goods from production, coordinating LPO's, receiving and purchasing general items from the suppliers.
- Check specifications, quality and quantity of the received items as per invoice.
- Prepare items receipt in the system.
- Issue items as per document demand slip.
- Responsible for updating and safekeeping all warehouse records and documents.
- Prepare monthly purchase and items issue report.
- Tally the stock with system and physical.
- Preparing report on monthly basis and submitting to accounts department.



EDUCATION

Bachelor of Arts

06/2014

Sawabi, Pakistan

Higher Secondary

Metric

05/2010 - 2012

Sawabi, Pakistan