



## AFSAL SHAJAHAN

### SALES MANAGER

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 +971-50-5449846



#### PROFILE

I have demonstrated success in achieving sales targets, optimizing store operations, and building strong relationships with stakeholders. I am a strategic thinker with the ability to analyze market trends, identify opportunities, and develop effective sales strategies. I possess excellent communication skills and leadership skills. I hold a MBA degree in business marketing and am proficient in using Microsoft office, email etc.



#### RELEVANT SKILLS

- Communication skills
- Organizational skills
- Good IT skills Word, Excel, email & Internet.
- Having valid UAE driving license.

## WORK EXPERIENCE



### Sales Manager LEKHMERY SUPERMARKET

March 2021-Present

- Manage the brand activities which include general administration, supervision of staff, flow of store requirements, dealing with customer.
- Proficiency in selling to mass market customer and selling multiple products.
- Handling and supervising the daily activities that are carried out in the store.
- Operating internet, updating all records, purchasing and maintaining stocks, submitting yearly tax.



### LOGISTIC EXECUTIVE UCO MARINE

March 2019-2021

- Shipping documents clearance for immigration & customs.
- Office administration
- Direct and follow-up with incoming materials and outgoing finished products to ensure prompt delivery to customer.

## EDUCATION HISTORY



### MBA in Marketing Management

Institution: Anna University

Year of Graduation: 2019



### Bachelors degree in Commerce

Institution: Madras University

Year of Graduation: 2017