



## AFSAL SHAJAHAN

### SALES MANAGER

 afz96@icloud.com

 +971-50-5449846

#### PROFILE

Results-driven professional with 5 years of experience in FMCG sales and a strong background in business marketing, holding an MBA. Born and raised in the UAE, I possess a deep understanding of the local market dynamics. Additionally, I have 2 years of experience in logistics, enhancing my ability to optimize supply chain processes and drive sales performance. Adept at building relationships and delivering results in fast-paced environments.



#### RELEVANT SKILLS

- Communication skills
- Organizational skills
- Good IT skills Word, Excel, email & Internet.
- Having valid UAE driving license.

## WORK EXPERIENCE



#### Sales Manager LEKHMERY SUPERMARKET

March 2021-Present

- Manage the brand activities which include general administration, supervision of staff flowing store requirements, dealing with customer.
- Proficiency in selling to mass market customer and selling multiple products.
- Handling and supervising the daily activities that are carried out in the store.
- Operating internet updating all records, purchasing and maintaining stocks, submitting yearly tax.



#### LOGISTIC EXECUTIVE UCO MARINE

March 2019-2021

- Shipping documents clearance for immigration & customs.
- Office administration
- Direct and follow-up with incoming materials and outgoing finished products to ensure prompt delivery to customer.

## EDUCATION HISTORY



#### MBA in Marketing Management

Institution: Anna University

Year of Graduation: 2019



#### Bachelore degree in Commerce

Institution: Madras University

Year of Graduation: 2017