

AGA ALI ABBAS

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PROFILE

Experienced Procurement Professional specializing in supplier evaluation, contract negotiation, and cost-saving measures while maintaining quality standards. Experienced in raw material procurement, pricing arbitration, and financial tracking.

CAREER OBJECTIVE

My objective is to apply my expertise to a challenging role, focusing on cost-saving initiatives, process improvements, and organizational growth while advancing my career through continuous learning.

EDUCATION

- Certificate in Project Management
- Master's in Petroleum Engineering
- Bachelor's in Chemical Engineering

SKILLS

Strategic sourcing
Supplier Relationship Management
Procurement Optimization
Negotiation
Pricing Arbitration
Contract Management
Quality Management
Document Control
Operations

CERTIFICATES

- International Well Control Forum – Level I
- Oil & Gas Industry Operations & Markets – Duke University

PROJECT EXPERIENCE

- Production Data Analyst & Well Test Interpreter – Curtin University
- Chemical Engineering Intern – Nuclear Fuel Complex, India

PERSONAL DETAILS

Date of birth : 2nd April 1994
Passport no. : M5543362

LANGUAGES KNOWN

English, Arabic, Hindi, Urdu

REFERENCES

Available on Request

WORK EXPERIENCE

Commercial Officer

Liberty Steel Group LTD, DIFC

February 2023 – Present

- **Procurement:**
Raw Material Procurement: Led negotiations, secured approvals, aligned strategies with organizational goals, and met specific requirements and deadlines for key commodities including Coking coal, Anthracite, PCI, Coke, Lime and Paints for Prepainted Galvanised Iron ensuring uninterrupted production for European steel plants.
Contract Negotiation: Negotiated T&Cs with suppliers to secure favourable agreements.
Market Analysis & Supplier Evaluation: Monitored market trends, compared price, logistics, payment terms, and VIU for optimal procurement.
Quality Management: Partnered with suppliers to meet stringent steel production standards, calculated penalties, tracked deviations, raised claims, improved clauses, and reduced risk for sustainable procurement.
- **Operations:**
Contract Management: Prepared and executed contracts. Managed onboarding, deliveries, and payments. Ensured compliance with records.
Raw Material Planning: Created quarterly and yearly forecasts for stockpiling and resource management.
Financial Tracking: Maintained booking logs, dispatch records, invoices, and payments for accuracy.
Reconciliation: Reconciled Offset contracts, Novation agreements, and supplier balances, resolving discrepancies for accurate reporting.
Risk Management: Notified suppliers of key events to mitigate potential disruptions.

Project Manager - Yusra Jamal

Trends for Beauty & Personal Care, Ajman

September 2021 – October 2022

- Develop new formulations for Yusra Jamal personal care products, cosmetics and evaluate them for chemical and physical properties, performance, and stability.
- Review formulations and optimize for better performance and optimal ingredients.
- Maintain database of formulas, raw material information, Stability and Preservative Efficacy Tests.
- Monitor productivity rates and product standards and implement quality control.
- Implemented Project Plan and Controlled Time constraints thereby completing the project in time.
- Cost estimating and developing the project within the budget.

Production Manager

Trends for Beauty & Personal Care, Ajman

May 2021 – October 2022

- Coordinated with Operations manager to smoothly execute the production plan.
- Completed production plan by scheduling and assigning personnel and reporting results of the process flow on shift production summaries.
- Utilized a team of Supervisors, Line Leaders, Mechanics & Associates to ensure the delivery of quality products.
- Monitored employee productivity and provide constructive feedback and coaching.
- Usage of **Quick Books** to prepare necessary paperwork and administer all batch programs and maintain records of all documents.

Production Supervisor

NG Beauty World, JAFZA, Dubai

July 2020 - May 2021

- Coordinate with factory manager to smoothly execute the production plan.
- Completing production plan by scheduling and assigning personnel and reporting results of the process flow on shift production summaries.
- Maintains work flow by monitoring steps of the process and facilitating corrections to malfunctions.
- Monitor employee productivity and provide constructive feedback and coaching.
- Ensures safe and clean environment by educating and directing personnel on the use of equipment and chemicals in compliance with established policies and procedures.
- Usage of SAP Business One to prepare necessary paperwork and administer all batch programs and maintain records of all documents.