

Ahmed Abdelkhalek

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Objective

Experienced retail professional with a strong background in luxury fashion, jewelry, and VIP customer service across the Gulf region. Proven track record in boutique operations, team leadership, and premium sales performance.

Experience

· LAZURDE Jewellery, Jeddah - KSA

04/2014 - 09/2014

Assistant Store Manager

- Delivered luxury jewelry service at Red Sea Mall.
- Top Sales Performer across the Kingdom for June 2014.
- Recognized in a company-wide email as the top seller for that month.
- Built strong relationships with local and Gulf VIP clients.

MOSCHINO, Sara Group. Jeddah - KSA

02/2012 - 01/2014

Store Manager

- Managed MOSCHINO & MOSCHINO Cheap & Chic boutique operations.
- Delivered personalized service to VIP clientele.
- Supervised inventory, merchandising, and team performance.

Roberto Cavalli, Sara Group – Jeddah, KSA

01/2012 - 02/2012

Sales Support (Temporary Assignment)

- Temporarily assigned as a sales assistant under the boutique team of Roberto Cavalli.
- Worked alongside the store manager and team during the transition period before MOSCHINO opening.
- Gained exposure to luxury clientele and high-end service environment.
- Observed boutique operations, customer service dynamics, and visual presentation standards.

Sergio Rossi, Sara Group. Jeddah - KSA

01/2011 - 12/2011

Store Supervisor

- Supervised luxury footwear sales floor.
- Trained team on luxury guest service and etiquette.
- Monitored client feedback and improved service quality.

BURBERRY, Sara Group – Khobar & Jeddah, KSA

12/2007 - 01/2011

Sales Associate / Assistant Store Manager

- Played a key role in launching BURBERRY stores at Al Rashid Mall and Red Sea Mall.
- Exceeded Q1 2008 sales target by more than triple.
- Achieved Q2 2008 target under revised (increased) expectations.
- Managed VIP relations and visual merchandising.

Debenhams, Alshaya Group, Sharjah - UAE

02/2006 - 06/2007

Sales Advisor

- Contributed to Q4 2006 sales target achievement.
- Provided excellent service in a high-traffic retail environment.

Retail Experience – Egypt

2015 - 2023

Retail Supervisor

- · Managed fashion retail operations locally.
- Supervised staff, handled seasonal promotions, and customer service.
- Maintained international retail standards in local market context.

Education

• Mansoura University - Egypt Bachelor's Degree in Sociology 1998 - 2002

Certifications & Training

- Customer Service Fundamentals for Hospitality LinkedIn (2024)
- - Supply Chain Foundations LinkedIn (2024)
- - Understanding Logistics LinkedIn (2024)

Skills

- - Store Operations & Visual Merchandising
- - Client Relationship Management
- · Luxury Sales & Clienteling
- - Hospitality Etiquette, Communication & VIP Customer Experience.
- - Multicultural Client Interaction
- - Leadership & Team Development
- · Complaint Handling with Care
- - Inventory Management.

Languages

- Arabic: Native
- - English: Advanced (Business & Hospitality Proficiency)