



# Ahmed

## Ali

### Sales

#### CONTACT ME

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Jumeirah village circle,  
Dubai, UAE

#### EDUCATION

Al-Azhar University

Bachelor Of Commerce

Accounting Departement

#### LANGUAGES

- Arabic :Native
- English :Good

#### COURSES

- Financial Accounting System
- Human Development
- Advanced Excel

#### PROFESSIONAL SUMMARY

A professional Sales Representative with extensive experience in organizing and executing sales visits. Possesses excellent communication and time management skills, with a focus on achieving daily targets. Capable of driving both horizontal and vertical growth in the customer base while ensuring the execution of sales plans accurately and efficiently throughout the day.

#### WORK EXPERIENCE

- Sales Representative** at PepsiCo (Chipsee Egypt) From 2023 to 10/2024

Ordering goods from the warehouse and organizing their loading into the vehicle.

Creating a daily sales plan that includes products to be sold and target customers.

Identifying customers who were not visited the previous day and conducting those visits.

Executing the sales visit steps in an organized and efficient manner.

Conducting regular inventory checks of shelves and warehouses.

Greeting customers and presenting products effectively.

Collecting payments during visits and achieving daily sales goals.

Completing the daily plan successfully and working on achieving both horizontal and vertical growth in the customer base.

Ensuring 100% of the customers on the route are visited.

Conducting a final inventory check at the end of the day to ensure stock accuracy.

- Sales** At Al-Abrar Group From 3/2022 till 10/2023

Sell products to customers in both retail and wholesale sectors.

Manage inventory and conduct regular stock checks.

Collect payments and achieve sales targets.

Provide product advice and offer promotional deals.

Follow up with customers to ensure satisfaction.

Coordinate with other teams to ensure smooth operations.

- Trained** at Banque Du Cairo at 8/2017

- Team Leader** For Marketing Health and Education Services at Hayat Network Marketing Company From 3/2016 till 7/2017

#### SKILLS

- Client Relations
- Data Analysis
- Problem-Solving
- Negotiation Skills
- Communication Skills
- Goal-Oriented Mindset
- Analytical thinking
- Interpersonal skills
- Adaptability
- presentation skills