



# AHMED BENMIMOUNE

**STORE MANAGER (Retail)**

## PERSONAL SUMMARY

Dedicated managerial and supervisory experience for over 14 years mentoring and retaining high-performing teams. Extensive track record of successfully implementing strategic business initiatives by building relationships with stakeholders and outside vendors. Created a new associate integration manual to help new employees learn their work responsibilities quickly. Focused on promoting productivity, quality service, and overall staff satisfaction across all company departments.

### Qualifications:

- ✚ Education: Degree in Business Accounting and Administration.
- ✚ Experience: Minimum of 4 years of retail management experience.
- ✚ Leadership Skills: Proven track record of managing a team, with strong leadership and motivational skills.
- ✚ Customer Focus: Excellent customer service skills with the ability to resolve issues effectively.
- ✚ Financial Acumen: Experience in budget management, financial analysis, and sales forecasting.
- ✚ Communication: Strong verbal and written communication skills.
- ✚ Problem-Solving: Ability to handle complex situations and make decisions under pressure.

## WORK EXPERIENCE:

**Company Name** : SPAR RETAIL INTERNATIONAL  
**Company Address** : Qatar  
**Company Business** : Retail Company  
**Date of Service** : August 21, 2021 up to date  
**Positions Held** : Assistant Manager

### Duties and Responsibilities:

- Oversee the daily operations of the store by managing schedules, overseeing inventory and stock and ensuring that all safety and cleanliness standards are met.
- Maintain accurate records and reports of store performance, sales, and customer service.
- Develop and implement store policies and procedures to ensure a positive and productive environment.
- Train, evaluate, and coach staff to reach sales and customer service goals.
- Handle customer inquiries and complaints in a professional and timely manner.
- Monitor store performance and suggest strategies for improvement.
- Excellent communication and people management skills.
- Able to analyze store performance and develop strategies for improvement.
- Able to work in a fast-paced environment.
- Proficient in MS Office and POS systems.
- Using **FIFO & LIFO**.
- Analyze budget variances and take corrective action.
- Develop, implement, and monitor hygiene policies and procedures to ensure compliance with local health regulations and industry standards.
- Conduct regular inspections of the kitchen, dining areas, and restrooms to ensure cleanliness and proper sanitation.

## INFO



**Address**  
Qatar



**Email**  
Surnaturel1985@gmail.com



**Phone:**  
+974 70925 619



**Languages:**  
Arabic, English and French –  
(Reading & writing)

## EDUCATION

**TERTIARY:**  
**Business Accounting**  
**Technician –**  
**01/07/2013**  
**Morocco**

**Baccalaureate standard**  
**in the year 01/07/2004**

## CERTIFICATES

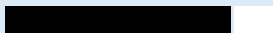
- **Degree in Business Accounting and Administration- 06/2013**
- **Food safety Certificate**
- **English Language certificate – 06/21**
- **Trainer Certificate – 06/2009**
- **Customer service certificate – 04/22**

## KEY SKILLS

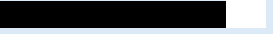
- Inventory Control
- Project Management
- Operations Management
- Food safety
- Drive sales growth
- HACCP
- Strategic Planning
- Business Planning
- Business Development
- Team Building
- Staff Management
- Search Engine Optimization
- Contract Management
- Process Improvement
- Policy Enforcement
- Financial Management
- Business Administration
- Complex Problem-Solving
- Waste Reduction
- Data Analytics
- Fifo & Lifo
- Staff Discipline

## TECHNICAL SKILLS

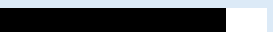
Microsoft Excel



Microsoft Word



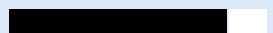
Microsoft PowerPoint



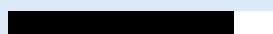
Power Bi



Sap software



Social Media



- Train and educate staff on hygiene and sanitation practices, including proper food handling, storage, and cleaning techniques.
- Monitor and maintain records of sanitation and hygiene practices, including cleaning schedules, pest control, and waste management.
- Collaborate with the kitchen and management teams to identify areas for improvement and implement corrective actions.
- Ensure all food preparation areas meet or exceed health and safety regulations.
- Report and address any hygiene-related issues promptly to ensure the safety and satisfaction of our guests.
- Hygiene and quality control at spar

**Company Name** : IRIZAR MAROC  
**Company Address** : Morocco  
**Company Business** : Manufacturing Company  
**Date of Service** : April 1, 2011 up to January 1, 2019  
**Positions Held** : Store Manager

### Duties and Responsibilities:

- Supervise, train, and assist employees like Sales Representatives and Retail Store Clerks in customer service, store maintenance and product promotions.
- Develop and maintain a schedule for employees and promotions centered on holiday sales and other cycles.
- Seek ways to better promote the store, the product line and service within the store.
- Maintain proper inventory levels, ensure stocking, implement purchasing plans and maintain contact with suppliers to ensure maximum efficiency in meeting sales goals.
- Implement cross-training of employees and Assistant Managers to maintain productivity at all times.
- Manage all controllable costs with a view to maintaining profitability.
- Ensure the store remains clean and presentable at all times.
- Hire and train as needed to ensure adequate personnel is on hand to provide outstanding customer service.

**Company Name** : ASTRO FROID  
**Company Address** : Morocco  
**Company Business** : Retail Company  
**Date of Service** : April 14, 2007 to August 24, 2009  
**Position Held** : Accountant

### Duties and Responsibilities:

- Collaborate with Financial Managers and other team members to successfully execute various accounting tasks.
- Maintain company ledgers and daily financial transactions.
- Create financial documents such as bills, invoices, pay-orders, payables, receivables and purchase orders.
- Identify discrepancies in ledgers and accounts, tracking them to the source and correcting them.
- Manage payroll activities and release salaries.
- Coordinate and manage payment and billing details of external service providers, contractors and vendors.
- Verify payments and deposits made through the company account and coordinate with the bank.
- Create daily reports for management and team members.