

AHMED MOHAMED

COURSES

I am Ahmed Mohamed. I have a bachelor's degree in agricultural science. My university degree is notarised in the Ministry of foreign Affairs

PROFESSIONAL SUMMARY

- . Detailed Quality Engineer skilled in evaluating processes to uncover potential quality issues. Oversees continuous improvement to reduce expenses and increase productivity. Superior record of enhancing operational quality and efficiency.
- Reliable pest control professional accomplished in delivering top-quality pest management solutions. Removes harmful and unwanted pests with targeted chemical applications. Provides thorough customer follow-up to confirm satisfaction.

EDUCATION

Azhar Unversity, Cairo

Bachelor's degree Agricultural Sciences, 09/2018 to 07/2022

WORK HISTORY

DIRECT SALES REPRESENTATIVE

Pepsi cola, Cairo, Egypt

- Adapted sales techniques to specific clients and promoted products based on individualised client needs.
- Maintained routine communication with clients to assess overall satisfaction, resolve complaints and promote new offerings.
- Collected and processed payments.
- Built rapport with new and existing customers to boost client retention.

PEST CONTROL ENGINEER

Fairmont hotel, Egypt

- Investigated design failures in field to determine necessary corrections in future iterations.
- Optimised workplace procedures for safety, developing and updating processes based on latest research.
- Directed cost-effective construction of highly specialised equipment and machinery.

DIRECTOR OF SALES AND MARKETING

Clothes shop brand, Cairo, Egypt

- Analysed sales reports to identify trends and update strategies.
- Monitored and reported on competitor and customer activity, industry trends and market developments to inform sales and marketing strategy.
- Enhanced online presence, rebranding company website and social media to capture more leads.
- Generated leads and identified local marketing opportunities, networking and participating in trade fairs, conferences and exhibitions.

ONLINE SALES PROMOTER

Watshs pade, Cairo, Egypt

- Applied various sales techniques to steadily expand customer bases.
- Managed customer product and service queries, resolving effectively and efficiently.
- Handled concerns and complaints with care, delivering positive outcomes for continued customer loyalty.
- Addressed incoming enquiries related to product details, shipping and return policies.

COURSES

Sales marketing online

LANGUAGES

Arabic, English, German Native

SKILLS

- Team Leadership
- Project Management
- Workplace safety
- Attention to Details

- Expert Microsoft Office
- Confident communicator
- Public speaking
- Induction programmes