

AITA SINGH GHALLEY

SALES REPRESENTATIVE



CONTACT

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Dubai, UAE

Bhutanese

SKILLS

- Excellent communication, interpersonal, and negotiation skills
- Proficient in managing internal and external relationships
- Strong problem-solving ability and adaptability to new challenges
- Fast learner with a creative mindset
- Able to work independently or as part of a team
- Strong sales and customer service skills
- Proficient in Microsoft Office (Word, PowerPoint, Excel)

LANGUAGES

- English
- Hindi
- Nepali
- Dzongkha



PROFILE

A motivated and results-driven Sales Executive with experience in helping customers find the right products and promoting sales. Skilled at building strong relationships with customers, creating effective sales strategies, and handling various aspects of the sales process. Known for consistently meeting sales goals and contributing to company growth. Comfortable working both independently and in team settings.



WORK EXPERIENCE

Sales Associate

Wenchou Hyper Market LLC, Dubai, UAE

March 2023- Present

- Greeted customers as they entered the store and provided assistance in finding products.
- Offered product recommendations based on customer needs, preferences, and current promotions.
- Answered questions regarding product availability, pricing, features, and store policies.

Sales person

Adidas Store, Thimphu, Bhutan

January 2021 - December 2022

- Utilized strong communication and organizational skills to streamline customer interactions.
- Assisted customers through the purchasing process, answering queries and offering product information.
- Provided excellent customer service to promote sales and ensure a positive shopping experience.

Sales Associate

General Clothing Store, Thimphu, Bhutan

February 2017 - December 2020

- Addressed customer queries regarding product details, prices, and availability.
- Ensured merchandising levels met brand guidelines.
- Advised customers on product ranges best suited to their needs, while meeting sales targets.



EDUCATION

Peljorling Higher Secondary School, Bhutan
High School Diploma, 2014