

# AJESH ABRAHAM

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## **Professional Summary**

Enthusiastic and adaptable professional with over 9 years of experience in marketing, sales, customer relationship management, and office operations. Strong interpersonal skills and a cheerful attitude with a proven ability to manage multitasking environments effectively.

## **Key Skills**

- Customer Relationship Management
- Sales & Marketing
- Cash Handling & Office Administration
- Decision-Making
- Communication & Interpersonal Skills
- Leadership & Multitasking

## Languages

- English
- Malayalam
- Hindi

## **Professional Experience**

### SRV Industries, India

Cashier & Office Attender | Sep 2023 – Apr 2025

- Managed daily cash and banking transactions with accuracy.
- Maintained proper office documentation and filing.
- Assisted with routine office tasks and front desk duties.
- Ensured a clean and welcoming environment for customers.
- Supported logistics and inventory documentation.

## Hilly Aqua, India

Van Salesman | Mar 2021 – Aug 2023

- Delivered water cans and bottles to customers on scheduled routes.
- Built strong customer relationships and ensured timely collections.
- Monitored inventory and restocked van supplies accordingly.
- Recorded daily sales and submitted accurate reports.
- Ensured vehicle maintenance and cleanliness.

### **CFCICI, India**

Relationship Officer | May 2018 - Feb 2021

- Promoted and sold microfinance loans to clients in target regions.
- Handled customer onboarding and provided product education.
- Followed up on collections and maintained loan recovery targets.
- Maintained accurate records of customer transactions and feedback.
- Contributed to monthly sales targets and team performance goals.

#### Dentcare Dental Lab Pvt. Ltd., India

Marketing Executive | Jan 2015 - Apr 2018

- Marketed dental products to clinics and hospitals.
- Scheduled and conducted client visits and product demos.
- Negotiated orders and managed follow-up communications.
- Maintained a portfolio of clients and ensured regular repeat business.
- Prepared daily and monthly sales reports for management.

### Education

Bachelor of Arts in Economics – Newman College, Thodupuzha – 2014

Higher Secondary Certificate – G.H.S.S Chathamattom – 2011