

MUHAMMED AJMAL K

Address : Dubai, United Arab Emirates
Phone : +971562050 282
Email : mhdajmalzyn@gmail.com
Visit visa : Exp - 18/07/2026



PROFESSIONAL SUMMARY

Accomplished retail operations leader with over 4 years of expertise driving sales growth, optimizing inventory workflows, and elevating customer satisfaction in high-volume fashion environments. Proven track record of surpassing revenue targets through data-driven merchandising strategies, effective team coaching, and seamless POS/ERP implementations. Adept at streamlining store processes, reducing shrinkage, and fostering brand loyalty by delivering personalized service and visual experiences that resonate with diverse customer segments.

WORK EXPERIENCE

STORE KEEPER

2024 – 2025

Golden Arch Printing Co. Riyadh, KSA

- Receive, inspect, and record incoming materials such as printing paper, ink, plates, chemicals, packaging materials, etc.
- Ensure proper storage and labeling of inventory based on type, size, and usage frequency.
- Maintain inventory records in physical registers and/or inventory management software.
- Conduct regular stock counts and reconcile physical stock with system records.
- Issue materials to production and other departments as per requisitions and maintain issue records.
- Monitor stock levels and notify the procurement department for reordering when required.

ASSISTANT STORE MANAGER

2022 – 2024

Jockey International Inc, Kerala, India

- Developed and executed proactive client outreach strategies via CRM tools, cultivating strong customer relationships and fostering repeat business.
- Coordinated staff schedules, conducted performance reviews, and delivered personalized coaching to align team efforts with store objectives, enhancing overall productivity.
- Reviewed sales performance insights to identify growth opportunities, partnering with management to refine product assortments and promotional approaches for improved category performance.
- Championed a customer-first service ethos by promptly resolving complex inquiries and concerns with empathy and professionalism, strengthening brand loyalty and satisfaction.

STOREKEEPER

2021 – 2022

Space Clothing LLC, Kerala, India

- Maintained organized inventory storage by receiving, inspecting, and accurately recording incoming stock.
- Coordinated stock transfers and dispatch processes to ensure timely replenishment of retail outlets.
- Conducted routine stock audits and reconciled discrepancies to uphold inventory accuracy.
- Oversaw storage area housekeeping and implemented FIFO protocols to preserve product quality.
- Collaborated with procurement and logistics teams to schedule deliveries and manage supplier relationships.

EDUCATION

Bcom Finance, University of Kerala

2018 – 2021

Plus Two, GHSS Edappal, Kerala

2018

CORE COMPETENCIES

- Strategic Sales Planning & Execution
- Inventory Management & Loss Prevention
- Visual Merchandising & Store Presentation
- Team Leadership, Coaching & Development
- Customer Relationship Management (CRM)
- KPI Analysis & Performance Optimization
- Cash Handling & Financial Controls
- Process Improvement & Operational Efficiency
- Vendor & Supplier Coordination
- Staff Scheduling & Rostering
- Performance Reporting & Data Analysis
- Cross-Functional Collaboration & Stakeholder Engagement

TECHNICAL SKILLS

- POS Systems (Micros, Oracle Retail)
- Microsoft Excel (VLOOKUP, PivotTables)
- Planogram & Merchandising Tools
- Barcode & RFID Scanning

LANGUAGES

- English
- Hindi
- Arabic
- Malayalam