



AKSHAY SATHYAN

SALES EXECUTIVE&OTHER JOBS

akshaysathyan2000@gmail.com

Abu hail,Dubai

971589082053

22year old

SUMMARY

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.

EXPERIENCE

02/2022-10/2022

SHANTHI DISTRIBUTION ALUVA –Sales Executive&Collection Executive(FMCG)

- Building relationships with new customers and distributors
- Maintaining good business relationships with existing clients
- Using negotiation and communication skill to sell new products in small retail outlets to maximise shelf space and increase market share

07/2021-02/2022

KKKR GROUPS OF COMPANY PVT LTD –Sales Executive(FMCG)

- Maintaining good business relationships with existing clients
- Deal with customer feedback,enquiries,complaints and refund
- New shops should be found to sell the goods

2019-2021

HINDUSTAN PETROLEUM KERALA INDIA **Petrol Filling Job (Part Time Job)**

- Petrol filler, Cashier
- Petrol Attender, Office work in the Petrol pump

EDUCATION

2018/2021

MAHATMA GANDHI UNIVERSITY ,INDIA

B.A Economics

2016/2018

G.H.S.S MANJAPRA,INDIA

Humanities

VISA STATUS

Visit Visa

SKILLS

ADDITIONAL SKILLS

- Good Knowledge of Sale
- Good communication skill
- Soldering and brazing Skill(N.S.D.C)
- Computer Knowledge
- Able to work in a team
- British Council Aptis Forward Thinking
- Statistics
- Customer Service
- English Testing (ASAP)