

# CURRICULUM VITAE

## MOHAMMED HASIM

Dubai-UAE.

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Post Applied for: **Sales Executive**



### OBJECTIVE

*A position with an organization where I can utilize the best of my skills and abilities that fit to my education, skills and experience a place where an encourage and permitted to be an active participant as well vital contribute on development of the company.*

#### SKILLS: -

- ✓ Efficient and well-behaved person
- ✓ Very Energetic result oriented and organized
- ✓ Ability to work well in terms
- ✓ Fast adaptive learner with excellent power to learn

### EDUCATIONAL QUALIFICATIONS

- **Higher Secondary School Education (+2 Commerce) 2017**
- **High School Education (S.S.L.C) 2015**
- **Diploma in hardware and networking.**

### WORK EXPERIENCE

- **Presently Working As a Salesman With Almarai Emirates Company LLC in ,Dubai UAE Since 2022 To Till Date**

- ✓ Serves customers by selling products, products merchandising and meeting customer needs.
- ✓ Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- ✓ Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- ✓ Focuses sales efforts by studying existing and potential volume of dealers.
- ✓ Submits orders by referring to price lists and product literature.

- **Salesman, at Marmum Dairy Farm LLC, DUBAI (2019 - 2022)**

#### Duties & Responsibilities

- ✓ *Planning and developing merchandising strategies.*
- ✓ *Analyzing sales figures, market trends and customer behavior to determine product needs.*
- ✓ *Stocking sales floor shelves and creating attractive product displays.*
- ✓ *Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.*
- ✓ *Ensuring retail staff are well informed on product details and promotions.*
- ✓ *Maintaining and tracking inventory.*

### PERSONAL INFORMATION

Nationality : Indian  
Date of Birth : 20/01/1999  
Gender : Male  
Marital Status : Single  
Language Known : English, Arabic, Hindi, Tamil, Malayalam  
Driving License No : 4035776 (Light Vehicle)  
Issue Place : Dubai

### PASSPORT DETAILS

Passport No : R3895743  
Date of Expiry : 20/09/2027  
Visa Status : Employment Visa

### CHARACTER REFERENCE

I hereby and certify that the above mentioned is true and correct to the best of my knowledge and belief.

**MOHAMMED HASIM**