



ALAN JOY

✉ alanjoy2400@gmail.com

☎ + 971 564709576

• Marwa2, Abushagara, Sharjah

Dedicated Demand Planner with experience in demand forecasting, inventory management, and supply chain optimization. Skilled in data analysis, cross-functional collaboration, and continuous improvement. Aiming to enhance inventory strategies and demand planning to ensure optimal product availability and support business growth.

Experience



Hayatna Fresh-Operations Sales Coordinator 2024-Till now

- Analyze historical sales data, market trends, and other relevant information to develop accurate demand forecasts.
- Optimize inventory levels to minimize excess stock and prevent stockouts.
- Monitor inventory performance, identify issues, and implement corrective actions to ensure optimal inventory health.
- Collaborate with sales, marketing, production, and logistics teams to align demand forecasts with supply capabilities.
- Coordinate the demand planning process for new product launches and promotional activities to ensure timely availability.
- Prepare and present demand planning reports and dashboards to management and other stakeholders.
- Build and maintain strong relationships with suppliers to ensure a reliable and responsive supply chain.
- Stay updated on industry trends, demand planning methodologies, and technological advancements.
- Drive continuous improvement initiatives to enhance demand planning processes and overall supply chain performance.
- Allocate resources daily for each depot based on demand forecasts.
- Track the availability of raw materials and packing materials.

Ernst and Young (E.Y)-Associate Analyst (Risk Management) 2022-2024

- Support strategic and complex processes as well as ad hoc projects at GDS-RMS (Global delivery services - risk management service).
- Deliver on new opportunities on processes so transitioned to improve effectiveness.
- Assist in transitioning new processes from Risk Management at Global or Regions to GDS (Global delivery services).
- Identifying gaps, if any in our internal KYC/AML policy revised guidelines by the regulator from time to time.
- Overall administration of all risk management tools and AML (Anti Money Laundering) tool which includes service codes revamp, approval ladder assignments, rung setup, reporting, tool access, country configuration KYC procedures, and so on.



LENSEMAX OPTICALS AND EYE CLINIC-Inventory planner 2020-2022

- Help prepare and process sales orders, making sure everything is accurate and completed on time..
- Keep customer records up-to-date in the CRM system, ensuring all information is current and correct
- Assist in creating and implementing sales strategies and campaigns.
- Respond to customer inquiries promptly and accurately to ensure they are satisfied.
- Monitor inventory levels and coordinate with the procurement team to manage stock needs.
- Ensure all sales operations activities comply with company policies and procedures.
- Support the sales team with administrative tasks like scheduling meetings, preparing documents.



Education

Master of Business Administration-(Marketing & Finance)

DC School of Management and Technology-2019-2021

Bachelor of Business Administration

Marthoma College of Science and Technology-2016-2019

Certifications

- Anti Money Laundering - IIBF
- Microsoft Specialist - Excel
- Lean Six Sigma Green Belt- Certification AIGPE

Skills

- Demand Forecasting
- Data Analysis Communication
- Inventory Management
- Attention to Detail
- Problem solving
- Report Generation
- Organizational Skills

Activities and Awards

- User recognition award - E Y Appreciate
- Active Member of National Service Scheme

Languages

- English
- Malayalam
- Hindi (Read and Write)

Reference

Up on request