

# ALI SHAN

## Sales & Marketing

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📍 UAE/DUBAI



## SUMMARY

I possess advanced experience in the field of sales, where I excel in developing relationships with clients to achieve sales targets, with a constant commitment to continuous improvement and self-development.

## EXPERIENCE

### Sales & Marketing Manager

#### Al Hadia tel

📅 01/2018 - 01/2021 📍 Syria, Damascus, Marjeh Square

- Sales Associate at Al Hadia tel (First Two Years): In the initial two years of my tenure at Al Hadia tel, I diligently worked to master the art of sales and customer engagement, leading to an increase in store sales and enhanced customer loyalty. My focus was on understanding customer needs and providing innovative solutions to meet them.
- Sales and Marketing Manager at Al Hadia tel (Third Year): After two years of intensive experience, I was promoted to Sales and Marketing Manager. In this role, I developed effective marketing strategies that significantly expanded our customer base and increased revenue. I also managed the sales team, directing their efforts towards efficiently achieving the commercial goals of the store.

### Sales Manager

#### SHOPPING LINE LTD COMPANY

📅 2021 - 2023 📍 Turkey/Istanbul

- In my two-year tenure as Sales Manager, I led the sales team towards achieving ambitious targets, enhancing the company's market position through innovative sales strategies and precise market analysis.

## EDUCATION

### Diploma Of Business Administration

#### Asia Training Center

📅 01/2020 - 2021

## LANGUAGES

### Arabic

Native



### English

Beginner



## SKILLS

Computer use

communication

teamwork

Dealing with others

Learning speed

Adaptability skill

MS OFFICE

Tool / Technology

## FIND ME ONLINE



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