

CURRICULUM VITAE

Qurb Ali

Address: Town Centre

Al Ain – UAE

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Email- azadarqurbali@gmail.com

Visa Status: valid till 11 Nov 2024

Post Applied for Sales Merchandiser



CAREER OBJECTIVE

To work with a progressive organization, where my creative initiatives, ideas and genuine enthusiasm are appreciated; and to leverage my analytical abilities and people management skills to deliver efficient and reliable solutions to critical and complex assignments in achieving organizations' goals.

EDUCATION / ACADEMICS

Educational Qualification	University/College/School	Year	Division
Senior Secondary School Certificate- 12 th	Government Higher Secondary School Bangul Dero – Certificate attested	2015	2 nd
Secondary School Certificate - 10 th	Government Higher Secondary School Bangul Dero	2013	2 nd

WORK EXPERIENCE

Jan 2023 – Present

Sales Merchandiser
Al Yasmeeen Foodstuff
Al Ain – UAE

Mar 2018 – Dec 2022

Sales Merchandiser
Carrefour & LULU Hyper Market – FMCG Section
(Visa provided by National Trading & Developing Enterprises - NDTE)
Abu Dhabi – UAE

Responsibly:

- Planning product ranges, preparing sales and preparing sales stock & plans in conjunction with Buyer
- Maintaining awareness of competition's performance
- Preparing financial presentation to senior managers managing, training and supervising to junior staff.
- Forecasting profits, sales and optimizing the sales volume and profitability of designated product area.
- Gathering information on customer's products.
- Planning product ranges, preparing sales and preparing sales stock & plans in conjunction with Buyer
- Maintaining awareness of competition's performance

- Preparing financial presentation to senior managers managing, training and supervising to junior staff.
- Forecasting profits, sales and optimizing the sales volume and profitability of designated product area.
- Gathering information on customer's products.

COMPUTER PROFICIENCY

- Operating Systems : Microsoft Windows
- Programs and software: MS Office (word, excel, PowerPoint etc.) package, Internet.

SKILLS

- Adaptable to new work environments and cultures
- Innovative, with flexible attitude, successfully performing different job responsibilities.
- Quick to learn new things and ability to successfully handle multiple tasks even under pressure.
- Positive attitude & comprehensive problem-solving skills with the ability to grasp new tasks quickly.
- Committed team player with strong interpersonal and communication skills.

INTERESTS / HOBBIES

- Playing cricket
- Photography
- Listening to music

PERSONAL DETAILS

- | | |
|-------------------|--|
| • Date of birth | : 4 th Mar 1998 |
| • Driving License | : valid till 2030 |
| • Gender | : Male |
| • Father's name | : Mr. Qumaru-Din |
| • Marital status | : Single |
| • Languages known | : English, Arabic
Hindi & Urdu (native speaker) |

DECLARATION

I hereby declare that the details provided by me in this resume are correct and I have not omitted/ misrepresented any information knowingly. I am aware that the company can use this data for verification purposes and any material inconsistency identified between the details hared above versus actual information would have a bearing on my employment, based upon company policies.

Qurb Ali