



ALI SHAN

SALES EXECUTIVE

ABOUT ME

Enthusiastic and customer-focused Sales Executive with proven ability to build relationships, understand customer needs, and drive sales performance. Skilled in communication, negotiation, and product promotion. Quick learner with a positive attitude, committed to achieving targets, ensuring customer satisfaction, and contributing to overall team success in a fast-paced sales environment.

EDUCATION

2018-2020

NCVT

ITI (MMV)

2016-2018

State board

Higher secondary

2015

State board

SSLC

AREA OF EXPERTISE

Customer relationship management

Skilled in building and maintaining strong customer relationships by understanding client needs, providing personalized service, handling concerns promptly, and ensuring long-term customer satisfaction and loyalty.

Production promotion

Experienced in promoting products effectively by highlighting key features and benefits, and skilled in upselling by understanding customer needs and suggesting suitable add-ons or higher-value alternatives to boost sales and customer satisfaction.

In-store and counter sales

Proficient in managing in-store and counter sales by assisting walk-in customers, presenting products clearly, handling billing and payments, and ensuring a smooth and satisfying buying experience. Skilled in maintaining display areas, stock levels, and day-to-day sales operations.

Target achievement

Proven ability to meet and exceed sales targets through effective customer engagement and product promotion.

SKILLS

- Customer relationship management
- Product promotion & upselling
- Sales target achievement
- Billing & cash handling
- Inventory coordination
- Communication & negotiation
- POS system operation
- Problem-solving
- Team collaboration

SOFTWARE

- Microsoft word
- Microsoft Excel
- Web browser
- PDF software
- POS/Billing software

LANGUAGE

- English
- Hindi
- Malayalam
- Tamil
- Arabic

PERSONAL INFO

Nationality - Indian

Gender -Male

Date of Birth - 18/01/1999

Visa Status - visit visa

WORK EXPERIENCE

Sales executive / cashier

Lulu hypermarket (Sharjah)

I have 2 years of experience working as a Sales Executive and Cashier at Lulu Hypermarket. My responsibilities included assisting customers with product selection, managing billing and POS systems, handling cash and card transactions, and maintaining store cleanliness and display. This role strengthened my customer service, sales, and cash handling skills in a fast-paced retail environment.

Sales Executive

F.Planet . footwear shop (palakkad)

I have 1 year of experience at F.Planet Footwear Shop, where I was responsible for assisting customers, managing counter sales, handling billing, and maintaining product displays. I gained valuable experience in customer service, product knowledge, and daily store operations while helping customers choose the right footwear based on their needs and preferences

Sales Executive

Dress world fashion store (palakkad)

I have 2 years of experience working at Dress World Fashion Store, where I handled in-store sales, customer service, and billing. My responsibilities included assisting customers with product selection, maintaining store displays, managing stock levels, and ensuring a smooth shopping experience. This role helped me develop strong communication, sales, and customer relationship skills.

CONTACT



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