Ali Mohamed Ali

Purchasing & Procurement

Summery:

To obtain a challenging position that allows me to use many skills that acknowledging to help, create and support a fully function and efficient my department to become a valuable assist to my employer as well as respected team member to continue acquiring knowledge and experience.

WORK EXPERIENCE.

Administration & Purchasing Senior specialist - EGYTRANS (Egypt)

Dec 2016 – June 2024 • Full-time

Company History:

The Egyptian Transport and Commercial Services Company (Egytrans) is a leading integrated transport and logistics company with a comprehensive portfolio of services in Egypt. With experience dating back to 1939, the company was established in 1973 under the name Egytrans. It has since developed a number of subsidiary and affiliate brands including Egytrans Depot Solutions (EDS), Egyptian Transportation & Logistics S.A.E. (ETAL), Egytrans Auto Solutions (EAS), Wilhelm Sen Ships Service Egypt, and Scan Arabia. Working across 9 branches in Egypt, the mission of Egytrans is to make integrated transport easy, safe, timely and cost-effective. Egytrans enables and facilitates global and national supply chains through its extensive range of services including Sea Freight, Air Freight, Land Transport, Customs Clearance, Project Logistics, Heavy Lift Transport, Exhibitions, Storage and ISO Tank Cleaning & Maintenance. Egytrans employs more than 350 employees across its operations in Egypt and is publicly traded on the Egyptian Stock Exchange (EGX) as [ETRS.CA]

What I did during this time:

- Preparing the annual budget for the company'spurchases of fixed assets, programs, and operational requirements.
- Preparing the annual plan for the implementationof the company's purchases.
- Prepared and issue PO regards to all companyassets.
- Responsible for long term contracts like (company security, maintenance plan ... etc.).
- Coordinated between the company branches local to resolve any problems that would appearduring the work to ensure quality of field work.
- Responsible for renting all external car limousineservices.
- Responsible for team contain of 11 members withinternal works like (couriers, postal tasks, buffet,stocks,)
- Responsible for data archiving for company departments
- Responsible for annual hotel contracts and theirrenewal

CONTACT

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Visa Type:

Visit visa

Shady for exporting & importing company(Egypt)

Operation Manager Corporation
Jun 2014 - Nov 2016 full-time

Company History:

Auto land car care company ExxonMobil fuel & oil station located in Alexandria Egypt

What I did during this time:

- Responsible all stock material control arrangements.
- Issuing all clients invoices.
- Company cash flow (customer payments, followup bank statements).
- Importing all needed material for the company
- Market studies (prices, Quality and products)
- KPI's for manpower.
- Responsible for all braches connection

Data Net, Internet & Mobile Phone Service Provider Egypt

Customer Service

AUG 2013 - APR 2014 • Full-time

Company History:

Its tech company internet and mobile phone service provider located in Egypt

What I did during this time:

Company cash flow (customer payments, follow upbank statements)

Solving Internet Problems

Prepare hot offers and lead all sales team

Accountant (Training)

Master Chemical Technology (MC)

What I did during this time:

Stock control for the company supplies.

Delivery plan to the execution projects.

Tenders and bids arrangement with all neededterms & conditions.

STACK

Proficient:

Cash flow Management

Customer satisfaction

Strategic objective execution

Long-term business planning and execution

Managing multiple projects.

Solving problems.

Communication.

Negotiation Skills

Leadership

Self-motivation

Solving problems

Work under pressure

Teamwork

Administrative Skills

Cost saving strategies

Risk Management

LANGUAGES

Arabic Native
English Goode

EDUCATION

Bachelor of Commerce (Accounting Department) 2014 .

Alexandria University

Overall Grade "Pass".