

AL AMEEN

SALES | MERCHANDISER

MADINAT ZAYED, ABU DHABI
UNITED ARABEMIRATES

+971 56 7868 700

alameenvv2583@gmail.com

Personal Details

Visa Status : Employment

Date of Birth : 05 JUNE 1997

Marital Status: Single

Nationality : Indian

Passport No : P0741338

Driving License: UAE

License No : 2540997

Date of Issue : 08 JAN 2020

Date of Expiry : 31 DEC 2026

Languages known

English : Fluent

Hindi : Fluent

Malayalam. : Fluent

Arabic : Intermediate

Career Objectives

To obtain a challenging position with an organization that focuses on growth and profitability in which motivation, efficiency and dedication are most desirable traits, which will best utilize my technical skills and thereby enhance my professional growth.

Objectives Summary

Over four years plus sales associate cum Merchandiser experience in FMCG products. During this tenure, I was able to achieve the sales target set by the employer and become an expert in the respective field.

Experience

MH ENTERPRICES, ABU DHABI | From FEB 2021 to Present

Currently I am working as a Merchandiser at MH Enterprises, Abu Dhabi.

Main products are Dry food, Confectionery, Drinks & Juices, Frozen Items, Health & Beauty, Fabric and House Hold Items.

Duties & Responsibility:

- Collaborating with suppliers, manufacturers, and stores to ensure proper execution of plans.
- Managing all the display settings in an attractive manner.
- Managing layout plans of store and maintain inventory of products
- Gathering information on market trends and customers' reactions to products
- Analysing sales figures reporting growth, expansion, and change in market

AL AMAL PRINTING PRESS, ABU DHABI | FEB 2019 - JAN -2021

Worked as a Sales Executive and the main duty was to Control and develop both new and existing markets. I had handled the procurement activities for the firm and acted as the key person between the clients and vendors.

Personality Traits

- Quick Learner and willing to work under pressure.
- Excellent communication skills in written & oral.
- Worked as element of team with other skilled staff.
- Able to understand a customer's needs.
- Ability to work as individual as well as in group.
- Strong sense of responsibility and desire to get things done properly.
- Excellent organizational skills
- Maintaining good relationships with the customers.

Education & Technical Qualification

- BBA | IEC UNIVERSITY | HIMACHAL PRADESH
- MS OFFICE
- TALLY ERP.9