

AMIR BOUTAHRA

Sales Representative

Objective

Sales professional with 5 years of experience Results-oriented and motivated with a proven track record of exceeding sales goals. Seeking a challenging sales position to utilize my skills and grow customer relationships resulting in revenue growth.

Work experience

Insurance Sales Representative / Alliance Insurance Company / Oum El Bouaghi,Algeria. / From2018 to 2021 /

- Dialoguing with customers to determine the proposed insurance pattern and warranty conditions.
- Selling insurance products.
- Providing information to the customer about insurance products.
- Develop strong relationships with clients through communication and personal assistance to build trust.

Sales Representative / Clothing Store / Oum El Bouaghi,Algeria. /From2021 to 2022/

- Greet and direct customers.
- Identifying customers' needs and helping them find clothing supplies that suit them.
- Good knowledge of product distribution and clothing store arrangement.
- Providing exceptional customer service, which led to 20% increase in customer satisfaction rating.

Sales Associate / Mobile Accessories Store / Oum El Bouaghi,Algeria. /From2022 to 2023/

- Providing excellent customer service, assisting clients in finding suitable phone accessories.
- Demonstrated product features and benefits to drive sales and meet monthly targets.
- Managed inventory, restocked shelves, and maintained a clean and organized store environment.
- Assisted in creating engaging displays to showcase new Arrivals and promotions.

Education

Insurance Higher Technician Diploma / National Institute for Vocational Training and Apprenticeship / Oum el Bouaghi, Algeria / From September 2018 to October 2021 /



amirboutaahra@gmail.com
+971582257379
Abu Hail, Dubai

Skills

- Excellent Communication skills.
- Customer relationship management.
- Sales development.
- Client Confidentiality.
- Negotiation techniques.
- Team leadership.
- dealing with customers.
- Responsibility.

Languages

Arabic Mother tongue
English Fluent
French Fluent

Training

Automated media.
Marketing.