

Amir Raza



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Present Address:  - House No. :-24, Nearby Hotel Kundan place, Jasola vihar, New Delhi:-110025

OBJECTIVE:-

Result Oriented Retail Sales With Numbers Years Of Successful Experience Managing Sales & I Am Dedicated Customer Service Professional With Knowledge Of Service Delivery And Proven Multitasking Abilities. Committed To Maintaining Professional Relationships to Increase Profitability and Drive Business Results

EXPERIENCE:- Total Experienced "10 years"

- Dec- 2014 to Sep 2017
- Job Position-Sales Co-coordinator • Company – Balaji Automation (India) 
- Nov 2017 to March 2021
- Job position • Sales Representative • Company- Big Bazar (India) 
- Oct 2021 to April 2022
- Job position • Sales Representative • Company-Falcon Technologies International (UAE) 
- July 2022 to till 18th April 2024
- Job position • Senior sales Representative & Cashier • company- MS Max Accessories (UAE) 

JOB RESPONSIBILITY:-

- ❑ Used consultative sales techniques to understand customer needs and recommend relevant products and service
- ❑ Received and processed stock into inventory management system
- ❑ Developed and implemented performance improvement strategies and plans to promote continuous improvement
- ❑ Actively listened to customer handled concerns quickly and escalated major issues to supervisor
- ❑ Informed customer of current store promotion to encourage additional sales purchase
- ❑ Folded and arranged merchandise attractive display to drive sales

EDUCATION QUALIFICATION:-

- ❑ Matriculation passed in 2005
- ❑ 10+2 passed in 2008
- ❑ Bachelor of Business Administration passed in 2012

ADDITIONAL COMPUTER COURSE

Computer knowledge MS word, Excel, Power point, explore internet, slide show creation

PERSONAL STRENGTH:-

- Good communication skills
- Hard working, sincerity & honesty
- Willingness to learn new things
- We have the ability to resolve the problems.

PERSONAL DETAILS:-

Father Name- Late Taqadus Raza

Date of Birth - 02-09-1989

Marital Status- Unmarried

Nationality- Indian

Passport No – L 3003520

Permanent Address- At+Post-Jana Police Station – Saray District-Nalanda State – Bihar

Pin Code

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LANGUAGES KNOWN:

Hindi, Regional Language, English. ElementaryArabic

HOBBIES

Learning different subjects, literature, reading, travelling, Sports and a lot more.

DECLARATION:

I do hereby declare that the information given hereis true and correct to the best of my knowledge. I will spare no effort in fulfilling the duties handed over to me to the best of my ability and to the satisfaction of my superiors