



## PROFILE

Motivated and detail-oriented sales professional with ten years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

## CONTACT

Dubai, UAE

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## KYC DETAILS

- Passport no: U8046701
- Date of Birth: 17.03.1990
- Visa Status: Resident Visa
- Language : English, Hindi, Malayalam

## SKILLS

- Exceptional Customer Service
- Merchandising and Display
- Tri-Lingual (English/Malayalam/ Hindi)
- New Product Introduction
- Budgeting/Record Keeping
- Computer/POS

## HOBIES

- Studying New Market Trends
- The Arts and Theater

# AMLESH NK

## EDUCATION

### CHSS Kasaragod, Kerala, India

2006—2008

Higher Secondary Education (Kerala State Board of Public Exam)

### Kannur University, Kerala, India

2008– 2010

Bachelor in Computer Applications

### APEX Institute of Management, Kerala, India

2010– 2011

Diploma in Computer Applications

## WORK EXPERIENCE

**Boby Chemmanur Int. Group, Dubai, UAE - Business Development Manager**  
Aug, 2024 – Till date

Team management, stock supply, payments collection & opening new stores.

### Easy Finance, Souq Deira, Dubai, UAE – Sales Executive

June 2023 – Aug 2024

Provides professional advice on credit and loan requirements (Sharjah Islamic Bank and United Arab Bank) • Explain Product features and benefits of credit cards • Expands on new customer base and card deals through referrals provided to achieve monthly sales targets • Verifies customer documents for cards application and ensure complete submission of documents.

### Cars 24 Services Pvt. Ltd., Cochin, India - Retail Manager

2021 – Feb 2023

Recruiting, training, supervising and appraising staff • managing budgets • maintaining statistical and financial records • dealing with customer queries and complaints • overseeing pricing and stock control • maximising profitability and setting/meeting sales targets, including motivating staff to do so • ensuring compliance with health and safety legislation • preparing promotional materials and displays • liaising with head office.

### Maijo Moto Maruti Suzuki Arena, Cochin, India - Showroom Manager

Jun 2019 – Nov 2020

Create and maintain a professional, welcoming experience for showroom customers • Properly maintain and update showroom displays • Maintain showroom appearance, including organization, cleanliness, and cleanliness • Conduct regular staff meetings • Conduct regular sales staff meetings • Oversee showroom operations, including day to day maintenance • Recommend fine points of inventory control • Maintain current knowledge of inventory and sales trends • Attend customer demonstrations • Coordinate with other managers to ensure smooth functioning of showroom

### Jerai Fitness Equipments, Cochin, India - Sales Manager

Apr 2018 – May 2019

Analyze sales statistics to define sales potential • Ensure customer satisfaction and resolve customer issues • Manage day-to-day performance of sales team • Motivate, train, and coach sales staff while applying feedback

### KVR Cars, (Dealer Maruti Suzuki), Kasaragod, India - Sales Executive

Sep 2012 – Apr 2018

Meeting with clients virtually or during sales visits • demonstrating and presenting products • establishing new business.