



PROFILE

Motivated and detail-oriented sales professional with ten years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

CONTACT

Dubai, UAE

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KYC DETAILS

- Passport no: U8046701
- Date of Birth: 17.03.1990
- Visa Status: Resident Visa
- Language : English, Hindi, Malayalam

SKILLS

- Exceptional Customer Service
- Merchandising and Display
- Tri-Lingual (English/Malayalam/ Hindi)
- New Product Introduction
- Budgeting/Record Keeping
- Computer/POS

HOBIES

- Studying New Market Trends
- The Arts and Theater

AMLESH NK

EDUCATION

CHSS Kasaragod, Kerala, India

2006—2008

Higher Secondary Education (Kerala State Board of Public Exam)

Kannur University, Kerala, India

2008– 2010

Bachelor in Computer Applications

APEX Institute of Management, Kerala, India

2010– 2011

Diploma in Computer Applications

WORK EXPERIENCE

Boby Chemmanur Int. Group, Dubai, UAE - Business Development Manager
Aug, 2024 – Till date

Team management, stock supply, payments collection & opening new stores.

Easy Finance, Souq Deira, Dubai, UAE – Sales Executive

June 2023 – Aug 2024

Provides professional advice on credit and loan requirements (Sharjah Islamic Bank and United Arab Bank) • Explain Product features and benefits of credit cards • Expands on new customer base and card deals through referrals provided to achieve monthly sales targets • Verifies customer documents for cards application and ensure complete submission of documents.

Cars 24 Services Pvt. Ltd., Cochin, India - Retail Manager

2021 – Feb 2023

Recruiting, training, supervising and appraising staff • managing budgets • maintaining statistical and financial records • dealing with customer queries and complaints • overseeing pricing and stock control • maximising profitability and setting/meeting sales targets, including motivating staff to do so • ensuring compliance with health and safety legislation • preparing promotional materials and displays • liaising with head office.

Maijo Moto Maruti Suzuki Arena, Cochin, India - Showroom Manager

Jun 2019 – Nov 2020

Create and maintain a professional, welcoming experience for showroom customers • Properly maintain and update showroom displays • Maintain showroom appearance, including organization, cleanliness, and cleanliness • Conduct regular staff meetings • Conduct regular sales staff meetings • Oversee showroom operations, including day to day maintenance • Recommend fine points of inventory control • Maintain current knowledge of inventory and sales trends • Attend customer demonstrations • Coordinate with other managers to ensure smooth functioning of showroom

Jerai Fitness Equipments, Cochin, India - Sales Manager

Apr 2018 – May 2019

Analyze sales statistics to define sales potential • Ensure customer satisfaction and resolve customer issues • Manage day-to-day performance of sales team • Motivate, train, and coach sales staff while applying feedback

KVR Cars, (Dealer Maruti Suzuki), Kasaragod, India - Sales Executive

Sep 2012 – Apr 2018

Meeting with clients virtually or during sales visits • demonstrating and presenting products • establishing new business.