

AMRENDRA PRASAD

Sales Executive

Goal-oriented Sales Executive with 9 years of experience in FMCG food sales. Proven leader with excellent salesmanship, negotiation and closing skills. Known for great presentations and skill at increasing audiences to optimize sales.



Work History

**2023-07 -
present**

Sales supervisor

Safa Al Ain water factory L.L.C.

- Leading a sales team in Al Ain & Abu Dhabi area for PET bottle drinking water
- Handling customers like Lulu group, discount centers, hypermarkets etc.
- Responsible for guide our sales team, motivate them, analyze target & market competition and make a plan to achieve the target
- Handle existing customers and also responsible to create new customers

**2022-08
2023-06**

Sales executive

Al Pina Pure Drinking Water L.L.C.

- Working in different areas in UAE outdoor core sales to create new customer, handling existing customer for smooth operation and sales growth
- Dealing with hypermarket, supermarket, discount centers
- Current product line we have water and tissue paper brand name called Laraix

**2018-01 -
2022-07**

Sales executive

Sublime General Trading L.L.C.

- worked in modern trade and the target customer was B&C class outlet
- Responsible to create new customers as its new startups for the UAE markets
- Worked with more than 50 SKUs in FMCG food products with brand name called ALIN



Contact

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Phone

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E-mail

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Skills

Business development and planning

Sales expertise

Sales strategy

Product and service sales

Sales funnel development

2015-03 -

sales executive

2017-11

PRAN Foods LTD

- Worked in organize trade with more than 150 SKUs in FMCG food products
- Responsible for outdoor sales & merchandise the product in assign outlet and collection of payments
- Worked with big groups of customers like Nesto,carrefour,Madina,Talal,Safeer etc.



Education

2009-07 -
2012-06

Bachelor of Science: Hotel

*Institute of Hotel And Restaurant Management
P.T.U - Kolkata,INDIA*

2008-06 -
2009-05

Diploma in Computer Application

*Rajeev Gandhi Computer Saksharta Mission
R.G.C.S.M, chattishgarh,INDIA*

2008-07 -
2009-05

Higher Secondary

Vianney H.S.School, chattishgarh,INDIA



Hobbies and interests

Traveling & exploring
playing sports
Interacting with new people



Additional Information

Father Name : Harihar prasad
Mother Name : Malti Devi
Date of Birth : 16/09/1991
Nationality : Indian
Language : English,hindi,bengali
Religion : Hindu
Sex : Male
Marital status : unmarried

