

# WASIF JAMAL



## Contact

**Phone:**  
+971-585177242

**Address:**  
Jumeriah, Dubai

## Skills

- Leadership & Effective Communication Skills
- Business Process Analysis
- Effective Time Management
- Strong Decision Maker
- Problem Solver & Service Focused
- Service-focused
- Adaptability & Innovativeness
- Microsoft Office

**Email:**  
wasifjamal007@gmail.com

## Languages

English/Hindi

## Nationality

Indian

## Profile

Highly analytical and results-driven Analyst with over 5 years of experience in industry analysis and strategic market planning. Proficient in leading teams, delivering insightful market reports, and driving decision-making processes. Adept at working with cross-functional teams to identify growth opportunities, optimize processes, and enhance client satisfaction. Strong expertise in the Automobile, ICT, Energy, FMCG and Aerospace sectors with a proven track record in handling high-priority projects and client relationships.

## Experience

### Industry Analyst Level-2 (August 2023-Present)

#### Company Name: Market Research Future

- Conduct data analysis to identify trends, patterns, and insights, providing actionable recommendations to improve business performance.
- Lead requirements gathering sessions with stakeholders, translating business needs into detailed specifications for development teams.
- Analyze existing business processes and systems, identifying inefficiencies and recommending solutions that resulted in an increase in productivity and a significant reduction in costs.
- Took active role in departmental meetings, engaging with all parties and transcribing detailed notes of plans, decisions and options discussed in the client meetings
- Develop and maintain dashboards and reports using MS office & Power BI enabling stakeholders to track key performance indicators (KPIs) and make informed decisions.

### Industry Analyst Level-1 (March 2022-August 2023)

#### Company Name: Report Ocean Pvt Ltd

- Conducted data validation and analysis to ensure accuracy and completeness of reports and dashboards.
- Supported the development of business requirements documents (BRDs) and functional specifications by conducting interviews and workshops with stakeholders.
- Created process flow diagrams and business process models to document current and future state processes.

### Associate Analyst Level 2 (March 2020-February 2022)

#### Company Name: Research Nester Pvt Ltd.

- Worked on financial analysis of companies and competitive dashboard containing ranking of top companies as per their revenue
- Market competitiveness chart, market structure analysis, and pricing analysis
- Identify the value chain, main supplier/distributor in particular regions of the world

### Junior Analyst (February 2019-March 2020)

#### Company Name: Global Market Estimates & Consultant

- Gathered, arranged and corrected data to create representative graphs and charts highlighting results for the analyzed data
- Distilled large amounts of information and produced reports, articles and documents outlining key details
- Worked on report descriptions, company profiling, and press releases

## Key Projects

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- UAE Furniture Market- (Herman Miller)
- Second Hand Furniture Market– (IKEA)
- Saudi Arabia Biscuit Market– (Parle-G)
- Thermo resistance Paints & Coating Market- (BASF)
- UAE Waste Water Management Market – (EMVEES)
- Female Hygiene Products Market- (P&G)
- Aircraft Maintenance Market- (Boeing)
- Service Robot Market- (Fujitsu)
- Food Additive Market- (Cadbury)
- Indonesia Automotive Insurance Market- (LIC)
- 3D Printing Market- (Cannon)
- Middle East Refrigerator Compressor Market- (LG)
- UAV Market- (Lockheed Martin)
- Current Sensor Market- (LEM Sensor)
- Air Purifier Market- (Kent)
- Cultured Meat Market- (Mosa Meat)
- Automated Parking System Market- (IDEX Services)
- Middle East Sustainable Aviation Fuel Market– (ARAMCO)
- AI in Entertainment Market- (TCS)
- Hybrid Vehicle Market– (Hyundai)
- Middle East Warehouse Management Marke – (UA Logistics)
- Surgical Gloves Market- (Top Gloves)
- Upstream Oil Streaming Market- (ONGC)
- Tires Market- (Bridgestone)
- Middle East Disinfectant Market- (Oasis Chemical Company)
- Bed Mattress Market- (Sleep Fine Mattress)
- UAE Video Streaming Market- (Netflix)
- Wound Care Market- (Smith & Nephew)
- Speed Sensor Market- (NXP Semiconductor)
- Reusable Coffee Market- (Nescafe)
- Composite Doors & Windows Market- (Customade Group)
- Smart Sleep Tracking Products Market- (Apple)
- Disposable Syringes Market- (Baxter)
- Saudi Arabia Connected Logistics Market- (SAL)

## Internship & Industrial Training

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- Capital First Ltd. (Pune, India)-Consumer Durable Loan Segment
- Alstom Power India Limited (Noida, UP)- Bill of Quantity (BOQ), Design of Structure
- B-Tech Project (Lucknow, UP)- Polymer Fibre Reinforced Concrete Pavement

## Certifications

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- ‘Ecommerce Analytics: From Data to Decisions’ certified by Google Analytics Academy
- ‘Advanced Google Analytics’ certified by Google Analytics Academy
- ‘Google Analytics For Beginners’ certified by Google Analytics Academy
- ‘Getting Started With Google Analytics 360’ certified by Google Analytics Academy

## Education

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Name Of Institute	Course with Specialization	Year Of Passing	Percentage
IFCAI Business School	M.B.A (Marketing & Operations)	2019	84.9
Integral University	Bachelor of Technology(CIVIL)	2013	72.5
Gyan Bharati School	Senior Secondary	2007	68.7
Gyan Bharati School	Secondary	2005	79.8

## Personal Achievements

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- Organized and Conducted cultural activities in College.
- Won many medals in athletics.
- Played football at zonal level.