



Anas Cherukunnath

Experienced in leading high-performing sales teams to achieve and exceed targets. Drive growth through strategic planning, relationship building, and innovative sales techniques. Recognised for fostering collaborative work environments and delivering exceptional customer service.

CONTACT

- Dubai, 673640
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SKILLS

- Buyer research
- Demand forecasting
- Record documentation
- Customer service
- Sales augmentation
- Product knowledge
- Stock control
- Staff supervision

LANGUAGES

- English:** B:

Upper Intermediate
- Arabic:** A:

Elementary
- Hindi:** C

Advanced
- Malayalam:** C:

Proficient

COMPUTER KNOWLEDGE

- MS Office
- Google Drive
- Social Media
- SAP

EXPERIENCE

Senior Sales Supervisor

Nesto hypermarket - Dubai, UAE

- 02/2020 - Current
- Managed inventory for a diverse product line, ensuring optimal stock levels were maintained for key accounts.
- Cultivated lasting relationships with key enterprise clients, contributing to increase in repeat business.
- Implemented data-driven sales strategies which enhanced forecasting accuracy
- Spearheaded team development initiatives that led to increase in sales productivity.
- Addressed customer complaints swiftly, turning dissatisfied customers into brand advocates.
- Scanned merchandise and verified pricing to honour promotions and sale prices.

EDUCATION

2017

Certificate of Higher Education Plus 2

GHSS Thadathilparamba - Higher secondary school in India

2015

Certificate of Higher Education SSLC

GHSS Thadathilparamba - Higher secondary school in India

DECLARATION

- I solemnly declare that all the information furnished in this document is free of errors to the best of my knowledge. I hereby declare that all the information contained in this resume is in accordance with facts or truths to my knowledge. I take full responsibility for the correctness of the said information

faithfully

Anas Cherukunnath