



ANEESH C

Delivery Assistant with experience in managing logistics operations and ensuring timely delivery of goods. Holds a B.Com in Computer Application from Kannur University, enhancing analytical and organizational skills for supply chain management. Seeking opportunities in Logistics and Supply Chain Management to leverage expertise in coordination and efficient operations.

CONTACT

☎ 0543815890

✉ aneeshpullur007@gmail.com

📍 Hor al anz, Dubai

PERSONAL INFO

Nationality : Indian
Gender : Male
Marital status : Single
Date of Birth : 04/10/2000
Passport No : B 8351705

KEY SKILLS

- ♦ Customer Relationship Management
- ♦ Lead Generation
- ♦ Sales Strategy
- ♦ Negotiation
- ♦ Product Knowledge
- ♦ Target Achievement
- ♦ Market Research
- ♦ Closing Sales
- ♦ Sales Reporting
- ♦ Team Collaboration

LANGUAGES KNOWN

English
Malayalam
Hindi
Tamil

INTERNSHIP

Delivery Assistant

Ecom Express
Kerala, India

Dec 2023 - Oct 2024

Roles & Responsibilities:

- ♦ Assist in loading and unloading goods from delivery vehicles, ensuring that items are properly handled to avoid damage during transportation.
- ♦ Verify the accuracy of delivery orders by cross-checking items with delivery notes or invoices before dispatching.
- ♦ Support the delivery driver in planning and following efficient routes to ensure timely deliveries while minimizing fuel consumption and delays.
- ♦ Maintain clear and consistent communication with customers during delivery, providing updates on delivery times and addressing any immediate concerns.
- ♦ Ensure proper packaging of goods for transportation, using protective materials to secure items and prevent damage.
- ♦ Assist in recording delivery details, such as time of delivery, condition of goods, and any issues encountered during the delivery process.
- ♦ Handle customer interactions professionally, providing excellent service, answering questions, and assisting with product placement or setup as required.

Sales

UVANDUS Farm Fresh Services LLP.
Kerala, India

Sep 2023 - Dec 2023

Roles & Responsibilities:

- ♦ Actively seek out new sales opportunities through cold calling, networking, and field visits, and cultivate relationships with potential clients to drive revenue growth.
- ♦ Conduct product presentations and live demonstrations to prospective clients, showcasing the features and benefits of products or services to address client needs and close deals.
- ♦ Build and maintain long-term relationships with clients, ensuring ongoing satisfaction, understanding client needs, and addressing concerns to foster loyalty and repeat business.

AREA OF INTEREST

- ♦ **Logistics and supply chain management**

SOFTWARE SKILLS

Tally	<div><div></div></div>
Excel	<div><div></div></div>
Word	<div><div></div></div>
PowerPoint	<div><div></div></div>

HOBBIES AND INTERESTS

- ♦ **Reading**
- ♦ **Music**
- ♦ **Sports**
- ♦ **Movies**

- ♦ Engage in negotiations regarding pricing, terms, and conditions with prospective customers, striving to reach mutually beneficial agreements and closing sales efficiently.
- ♦ Prepare regular sales reports, analyze market trends, and provide sales forecasts to management, enabling informed business decisions and strategies to optimize performance.
- ♦ Set and meet individual and team sales targets, consistently working towards monthly, quarterly, and annual goals as established by management.

EDUCATION

Diploma in Logistics and Supply Chain Management

Veeksha Education

Kochi, Kerala, India

2022

B.com Computer Application

Kannur University

Kerala, India

2021

Higher Secondary

State Board of Higher Secondary Education

Kerala, India

2018

Secondary

State Board of Secondary Education

Kerala, India

2016

CERTIFICATION OF PARTICIPATION

Actively participated in the **Air Cargo Operations** Workshop held on September 2022, gaining valuable insights into the logistics and operations of air cargo management.

CERTIFICATION OF COMPLETION

Successfully cleared the assessment for the role of Jam, Jelly, and Ketchup Processing Technician in February 2018.

DECLARATION

I hereby declare that the above written particulars are true and correct to the best of my knowledge and belief.



ANEESH C