



# Anish chhetri

sales executive

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.



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Dubai, UAE



06 April, 1997

## SKILLS

Expert knowledge of the selling process and effective sales techniques

Excellent communicator and Relationship building skills

Pro-active, organised and excellent team player

Motivated in a target-driven environment

Optimistic and a positive can-do attitude

## LANGUAGES

English  
Full Professional Proficiency

Hindi  
Full Professional Proficiency

Arabic  
Professional Working Proficiency

Nepali  
Native or Bilingual Proficiency

## INTERESTS

learning new language

travel

## WORK EXPERIENCE

### sales executive

k corner / joseph seibel

04/2018 - 04/2020

Dubai,UAE

JOSEF SEIBEL is one of Europe's longest established shoe manufacturers. Built to the highest quality, JOSEF SEIBEL footwear offers the highest level of comfort for all day, everyday wear. Extensive, stylish ranges of shoes, boots and clogs for women and men are available through our retail stores and partners across the UK and Ireland.

key responsibilities..

- Ensure the availability of stock for sales and demonstrations
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Create frequent reviews and reports with sales and financial data

## EDUCATION

### Intermediate from High School

S.U.M.Institution / kalimpong

02/2013 - 12/2015

India

## ORGANIZATIONS

NSS ( national service scheme) (02/2013 - 12/2015)

NCC ( national cadet corps ) (03/2015 - 06/2017)

## CERTIFICATES

Diploma in Tally 8 & 9 ( ERP ) (06/2017 - 12/2017)

Diploma in basic computer course (03/2015 - 09/2015)

## ACHIEVEMENTS

Learned a new language.

worked as a store-incharge