

# **PROFESSIONAL PROFILE**

Dedicated and customer-focused Store Manager with extensive experience in managing retail operations in the electric vehicle (EV) sector, particularly electric rickshaws, bikes, and scooters. Skilled in showroom management, team leadership, customer engagement, and achieving sales targets in a dynamic, fast-evolving green mobility market.

Proven ability to manage inventory, streamline store processes, and deliver an excellent buying experience for both individual and commercial customers. Strong knowledge of EV products, financing options, and government subsidy programs, ensuring smooth and compliant operations. Known for building motivated sales teams and creating a customer first culture that drives loyalty and repeat business.

# CONTACT

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# LENGUAGES

- English
- Hindi
- Punjabi
- Urdu
- Bengali
- Bengaru

# Ankit Kumar Sharma

### **PROFESSIONAL EXPERIENCE**

- Coordinator in mega cabs 1.5 years experience
- Team leader in branch/ finance sector m.d groups 4 years experience
- Manager in valley SPA 2 years experience
  - Manager in store T.s battery power 5 years experience

### **EDUCATION**

high school 2009 Nios school

#### **SKILLS**

- V Product Demonstration & Selling Techniques
- Customer Need Analysis & Solution Selling
- Showroom Display & Visual Merchandising
- Inventory Control & Stock Replenishment
- Spare Parts & Accessories Management
- Daily Sales Reporting & Documentation
- Billing & Invoicing
- Vendor Coordination
- Staff Scheduling & Performance Monitoring
- Sales Team Motivation & Daily Briefings
- Onboarding & Training of New Staff
- Setting & Reviewing Monthly Sales Targets
   Conflict Resolution & Problem Solving