



ANTHONY B. ZOLINA

OBJECTIVES

A dedicated Retail and customer service professional with 3+ years of supervisory experience in operations and sales. Looking to contribute to a dynamic organization in Dubai, where my skills in customer relations, team leadership, and inventory management can drive business success and career growth.

CONTACT

PHONE:
+971553185752

Visa Status:
Tourist Visa

Validity:
November 11, 2024

EMAIL:
Cathon080113@gmail.com

SKILLS

- Excellent customer service
- High sense of responsibility and teamwork orientation
- Ability to multitask and prioritize effectively
- Flexible, creative, and enthusiastic personality

EDUCATION

Holy Cross of Davao College

2016 – 2020

Bachelor of Science in Business Administration,
Major in Marketing Management

WORK EXPERIENCE

LTS Retail Specialist's INC.

Category Supervisor – Operation and Sales Dept.
May 4, 2021 – July 15, 2024

- Led inventory management and stock coordination for wholesale operations, ensuring efficient supply chain and inventory control.
- Enhanced product delivery processes, maintaining high-quality standards in a competitive retail environment.
- Developed strategic sales initiatives that increased revenue by 15% in the wholesale division

Asia Brewery – Sales Coordinator

March 2015 – October 2018

- Surpassed regional sales targets, increasing market reach by 20% through targeted customer acquisition strategies.
- Built and nurtured relationships with key clients, boosting long-term customer loyalty and repeat business.

Universal Robina Corporation – Checker / Store keeper

February 2012 – November 2014

- Maintained accurate stock records and sure the inventory is regularly updated
- Maintained records of stocks, deliveries, and shipments
- Implement health and safety measures, such as the safe handling of hazardous materials or equipment