

SHAJI SHAMSUDEEN KUNJU

AJMAN, UAE.

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CURRICULUM VITAE

CAREER OBJECTIVE

To move up by working in a challenging and competitive environment with adequate scope of learning and utilizing my technical, analytical and logical skills for the constructive growth of business organization, by keeping quality factor in view.

WORK EXPERIENCE

- **Worked in Retail Performance Excellence LLC (RPX), Dubai**

Designation: PRE-SELLER IN SOUDI SNAKS (PEPSICO).

- **Worked in ABSHER General Trading LLC, Dubai**

Designation: PRE-SELLER from 05/2021 to 10/2022

- **Worked in PRESTIGE Nuts & Spices, Ajman**

VAN SALES EXECUTIVE from 09/2010 to 3/2014

SALES EXECUTIVE from 04/2014 to 01/2020

- **Worked in Carrefour Hyper market Shindagha.**

Designation: STOCKER in the Dept. of F.M.C.G section in Grocery, from Aug 2005 to Dec 2009

Sole Responsibilities four

- Greet customers on sales.
- Meeting with customers virtually or during sales visits.
- Demonstrating and presenting products.
- Establishing new business.
- Maintaining accurate records.
- Maintain positive relationships with the customers.
- Excellent sales service to ensure high levels of customer satisfaction through.
- Go the extra mile to drive sales.
- Attending conferences and meetings.
- Making daily LPOs & following the delivery
- Reviewing sales performance.

Strengths

- Responsible
- Hardworking
- Good leadership quality

Educational Qualification

V.H.S.C Medical Lab Technician from University of Kerala

S.S.L.C (Attested) from Board of Secondary School Education Technical Qualification

Diploma in Computer Application Hardware Maintenance & Assembling

PERSONAL ATTRIBUTES

- Self confidence
- Hard working, sincere and dedicated
- Quick to learn and adapt any of challengers
- Excellent working relations with superiors as well as colleagues

Personal details

Fathers Name : Shamsudeen Kunju

Nationality : Indian

Date of Birth : May 30-1982

Sex : Male

Religion : Muslim

Marital Status : Married

Languages Known : English, Hindi, Malayalam, and Basic Arabic

Driving License : Light vehicle (01/12/2028)

Visa Status : Not Employed (05/10/2024)

Declaration

I hereby declare that the above furnished details are facts and true to the best of My knowledge and belief.

Shaji Shamsudeen kunju