



# ARAM JOSE



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Dubai

## EDUCATION

### Bachelor of Computer Application

Mahatma Gandhi University  
2018-2022

## EXPERTISE

- Management Skills
- Customer Service
- Negotiation
- Critical Thinking
- Communication Skills
- Innovation
- Adaptability

## LANGUAGE

- English
- Hindi
- Malayalam

## PROFILE

Enthusiastic and results-driven entry-level Sales Executive with a strong foundation in customer relationship management and sales strategies. Adept at identifying client needs, presenting tailored solutions, and driving sales growth. Possess excellent communication skills, a proactive attitude, and a strong ability to build rapport with clients. Eager to contribute to a dynamic sales team and grow within a forward-thinking organization.

## WORK EXPERIENCE

### Buyerzkart Digital Commerce Limited

2023 – 2024

#### Product Officer

##### Key Qualifications & Responsibilities

- Overseeing the creation and updating of product listings, descriptions, and images.
- Monitoring and analyzing marketing performance and make data-driven decisions.
- Managing inventory levels to ensure product availability and minimize overstock or stockouts.
- Continuously improving the website's usability and navigation based on user feedback and analytics
- Familiarity with the grocery retail operations and supply chain management to ensure smooth operations of the platform.

### Supriya Steel House

2022 – 2023

#### Sales Executive

##### Key Qualifications & Responsibilities

- Maintain an in-depth understanding of the products or services offered, including features, benefits, and pricing.
- Actively promote and upsell products to customers based on their needs and preferences.
- Build and maintain relationships with customers to encourage repeat business and customer loyalty.