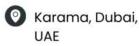
ARUN RAVEENDRAN PILLAI

HSE Officer

Contact

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arunvishnu222@gmail.com

Education

ITC AUTO ELECTRICAL (July 2006 - April 2007)
Bharat Technical College, Punalur, Kerala - INDIA

DIPLOMA IN FIRE AND SAFTY ENGINEERING

NIFE, Kochi, Kerala - INDIA (Aug 2009 - Nov 2010)

CERTIFICATION IN FIRE AND SAFTY

IOSH (March 2018)

Experiences

SALES EXECUTIVE (2022-2024)

Nandhini Motors, Kottamon, TVM, Kerala -India

- Drive sales growth by developing and implementing strategic sales plans.
- Build and maintain strong relationships with customers, providing exceptional service and support.
- Conduct market analysis to identify trends, opportunities, and competitive landscape.
- Exceed sales targets by employing effective sales techniques and closing strategies.
- Lead product demonstrations and presentations to showcase Yamaha's motorcycle offerings.
- Collaborate with the marketing team to develop promotional materials and campaigns.
- Provide training and support to new sales team members.

HSE OFFICER (2017-2021)

United Aluminium Metal Coating Company - Kuwait

- Develop and implement safety policies and procedures to ensure a safe working environment.
- Conduct regular safety audits and inspections to identify potential hazards and ensure compliance with safety regulations.
- Lead investigations of workplace incidents, accidents, and near-misses, and recommend corrective actions.
- Provide safety training and education programs for employees to promote a culture of safety.
- Monitor and analyze safety performance metrics to identify trends and areas for improvement.
- Collaborate with management and employees to develop and enforce safety standards and practices.
- Ensure compliance with federal, state, and local occupational health and safety regulations.

ENGRAVING DESIGNER AND STORE INCHARGE(2012-2015)

M/s Alhamad Industries International .Fze, Ajman - U.A.E

SAFTY OFFICER (2010-2012)

MKR Enterprises Madhurai, Tamilnadu - India



Profile

I am seeking a challenging position with a forward-thinking company where I can utilize my skills and abilities to grow professionally while being resourceful. I am innovative and flexible. I want to learn more and contribute to the success of the company.

<u>Skills</u>

as a Sales executive

- Sales and Business Development
- Customer Relationship Management (CRM)
- · Product Knowledge and Promotion
- · Negotiation and Closing Skills
- Excellent Communication and Presentation Skills
- · Proficiency in Sales Software and Tools
- · Problem-Solving and Decision-Making

as a HSE Officer

- Occupational Health and Safety (OHS)
- · Risk Assessment and Management
- Safety Audits and Inspections
- · Incident Investigation
- Regulatory Compliance
- · Training and Development
- · Emergency Response Planning
- Hazard Identification
- Safety Program Development
- Strong Communication Skills

Computer Knowledge

 Basic Computer knowledge with good experience in MS Office

Personal Details

Nationality : Indian
Date Of Birth : 10/05/1989
Passport Details : \$9730655
Passport Issue : 02/09/2018
Passport Exp : 01/09/2028
Visa Status : Residence Visa

Languages

English
 Hindi

→ 78 % **→** 66%

Malayalam

97%