

# ARUN RAVEENDRAN PILLAI

HSE Officer

## Contact

+971 52 125 7587

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Karama, Dubai,  
UAE

## Education

**ITC AUTO ELECTRICAL** (July 2006 – April 2007)  
Bharat Technical College, Punalur, Kerala – INDIA

**DIPLOMA IN FIRE AND SAFTY ENGINEERING**  
NIFE, Kochi, Kerala – INDIA ( Aug 2009 – Nov 2010 )

**CERTIFICATION IN FIRE AND SAFTY**  
IOSH (March 2018)

## Experiences

**SALES EXECUTIVE** (2022–2024)  
Nandhini Motors, Kottamon, TVM, Kerala –India

- Drive sales growth by developing and implementing strategic sales plans.
- Build and maintain strong relationships with customers, providing exceptional service and support.
- Conduct market analysis to identify trends, opportunities, and competitive landscape.
- Exceed sales targets by employing effective sales techniques and closing strategies.
- Lead product demonstrations and presentations to showcase Yamaha's motorcycle offerings.
- Collaborate with the marketing team to develop promotional materials and campaigns.
- Provide training and support to new sales team members.

**HSE OFFICER** (2017–2021)  
United Aluminium Metal Coating Company – Kuwait

- Develop and implement safety policies and procedures to ensure a safe working environment.
- Conduct regular safety audits and inspections to identify potential hazards and ensure compliance with safety regulations.
- Lead investigations of workplace incidents, accidents, and near-misses, and recommend corrective actions.
- Provide safety training and education programs for employees to promote a culture of safety.
- Monitor and analyze safety performance metrics to identify trends and areas for improvement.
- Collaborate with management and employees to develop and enforce safety standards and practices.
- Ensure compliance with federal, state, and local occupational health and safety regulations.

**ENGRAVING DESIGNER AND STORE INCHARGE** (2012–2015)  
M/s Alhamad Industries International .Fze, Ajman – U.A.E

**SAFTY OFFICER** (2010–2012)  
MKR Enterprises Madhurai, Tamilnadu – India



## Profile

I am seeking a challenging position with a forward-thinking company where I can utilize my skills and abilities to grow professionally while being resourceful. I am innovative and flexible. I want to learn more and contribute to the success of the company.

## Skills

### as a Sales executive

- Sales and Business Development
- Customer Relationship Management (CRM)
- Product Knowledge and Promotion
- Negotiation and Closing Skills
- Excellent Communication and Presentation Skills
- Proficiency in Sales Software and Tools
- Problem-Solving and Decision-Making

### as a HSE Officer

- Occupational Health and Safety (OHS)
- Risk Assessment and Management
- Safety Audits and Inspections
- Incident Investigation
- Regulatory Compliance
- Training and Development
- Emergency Response Planning
- Hazard Identification
- Safety Program Development
- Strong Communication Skills

### Computer Knowledge

- Basic Computer knowledge with good experience in MS Office

## Personal Details

Nationality	: Indian
Date Of Birth	: 10/05/1989
Passport Details	: S9730655
Passport Issue	: 02/09/2018
Passport Exp	: 01/09/2028
Visa Status	: Residence Visa

## Languages

- English  78 %
- Hindi  66%
- Malayalam  97%