



Ashir Ahmed Qureshi

Personal Information

Father's Name:

Anwar Ahmed Qureshi.

Date Of Birth:

25-May-1996.

Religion:

Islam.

Nationality:

Pakistani.

CNIC No:

41204-4675887-9

Contact

Address:

House# 4-A, Unit# 10, Latifabad,
Hyderabad, SD, 17000.

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0340-0378882

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Languages

- English
- Urdu



Summary

Experienced business development manager with expertise in sales, multitasking, work independently and within teams in fast-paced, high volume environments with the ability to think quickly and successfully handle difficult clients. Problem-solving skills leveraged to proactively improve customer service processes. Searching for a career oriented position in growing organization.



Skill Highlights

- Project management
- Strong decision maker
- Complex problem solver
- Flexible nature
- Innovative
- Service-focused



Experience

- **Bank Al Falah (Sep 22 - Continue)**
Relationship Executive Retail in OG-III Regular Employee
"Developed successful sales operations from scratch by establishing and following strategic vision, mission and operational plans."
- **Bancassurance Sales Officer (Nov 2021 – Aug 22)**
Jubilee Life Insurance, Hyderabad
"Developed successful sales operations from scratch by establishing and following strategic vision, mission and operational plans."
- **Bancatakaful Sales Consultant (Nov/2020 – Sep/2021)**
IGI Life Insurance Ltd., Hyderabad
"Works with companies' sales teams to determine the best strategies to increase customer purchases, assist higher management in developing reasonable sales goals."
- **Branch Sales Executive (2018 – Nov/2020)**
Jubilee Life Insurance, Hyderabad
"Developed successful sales operations from scratch by establishing and following strategic vision, mission and operational plans."



Education

- **Master of Commerce "M.Com" (2022)**
University of Sindh - Hyderabad
- **Bachelor of Commerce "B.Com" (2017)**
University of Sindh - Hyderabad
- **Higher Secondary School Certified "HSC" (2014)**
Government Boys Collage - Kotri
- **Secondary School Certified "SSC" (2012)**
Excellence Boys School - Hyderabad



Certifications

- Basic Level Computer Operator Course
- MS-Office Course.
- Networking.