



## PROFILE

I am an approachable, motivated, and confident Salesperson with the ability to excel sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients and colleagues.

## CONTACT

PHONE:

+971 56 616 4147

EMAIL

ashwinprem21@gmail.com

## COMPUTER SKILLS

Microsoft Word  
Microsoft Excel  
Microsoft Power Point  
Internet

## DRIVING LICENSE DETAILS

LMV (Manual)

# D.ASHWIN PREM

## WORK EXPERIENCE

### **Sales Executive**

**Al Naeem from 2020 to till date.**

Present, promote and sell products/services using solid arguments to existing and prospective customers.  
Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.  
Establish, develop and maintain positive business and customer relationships.

### **Sales Executive**

**Tariq Al Anwar LLC from 2017 to 2020.**

Plan and develop sales strategies that balance customers' expectations and objectives.  
Develop and Maintain business with **B2B customers and Traders**  
Maximize customer interest and sales levels by displaying products appropriately.  
Analyze sales figures, customers reactions and market trends to anticipate product needs and plan product stock.  
Forecast profits/sales and plan budgets.  
Analysts to negotiate prices, quantities, and timescales.

## EDUCATION

SSLC Board of Exams, Tamil Nadu, India.  
10+2 Board of Exams, Tamil Nadu, India.  
Advanced Diploma in CAD/CAM  
Bachelor of Mechanical Engineering

## **LANGUAGES KNOWN**

English  
Arabic  
Hindi  
Malayalam  
Tamil

## **SKILLS**

Expert knowledge of the selling process and effective sales techniques.

Excellent communicator and Relationship building skills.

Pro-active, organized, and excellent team player.

Motivated in a target-driven environment.

Optimistic and a positive can-do attitude.

## **PERSONAL DETAILS**

- Date of Birth : 10/10/1994
- Marital Status : Married
- Gender : Male
- Nationality : India
- Passport No : M6501492
- Expiry Date : 18/02/2025

Declaration:

I hereby declared that the above furnished information is true and correct to best of my knowledge and belief.

**REFERENCE** : (Available on Request)

Dubai, UAE

ASHWIN PREM